



**Blue Tech Trade Mission**  
**March 15-23, 2018**  
**U.S. Company Participants**



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**Cardinal Point Captains, Inc.**

9444 Balboa Avenue, Suite 450

San Diego, CA 92123 USA

**Website:** <https://www.cpcperforms.com/>

**Telephone:** 760-438-7361



Jordan Cousino, President/CEO

[Info@CPCPerforms.com](mailto:Info@CPCPerforms.com)

Cardinal Point Captains, Inc. (CPC) provides maritime services and equipment for Government and Research Organizations. By providing highly-trained and seasoned personnel to support a wide range of missions and operations, CPC was named to the 2013 Inc. 500 List of Fastest Growing Companies. Additionally, CPC is the exclusive global distributor of Diver6 and the American distributor of BlueprintSubsea. CPC's products and services include: vessel support services, site support services, engineering services, charter vessels, BlueTech resale, and maritime training.

CPC is seeking:

- Channel/distribution partners
- Licensing opportunities (in or out)

CPC would like to meet with:

- Customers, or companies for collaborations, projects and synergies
- Military
- Universities and research centers for collaborations, projects and synergies

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**Earthwise Sorbents**

1201 Cardiff Drive

Encinitas, CA 92024 USA

**Website:** <https://www.earthwisesorbents.com/>

**Telephone:** 760-271-7288



Jim Mullen, CEO

[Jim@free-foam.com](mailto:Jim@free-foam.com)

Richie Schultz, VP for Business Development

[richie@earthwisesorbents.com](mailto:richie@earthwisesorbents.com)

Based in San Diego, California, Earthwise, a Green Sorbent Technologies company, produces high-performance, sorbent products for oil and chemical spill relief and management. Through years of development, with top scientists from UC San Diego, we have successfully produced the world's only recycled and Algae-based polyurethane sorbents, which will be the future standard by which all sorbent products are measured. Earthwise products include Earthwise Bulk Algae Sorb, Earthwise Algae Sorb Pillow, Earthwise Algae Sorb Booms, and Earthwise Sorbent Pads.

Earthwise Sorbents is seeking:

- Channel/distribution partners
- Investment in the company
- Licensing opportunities (in or out)
- Technology partnerships, as it pertains to green solutions for the sorbent marketplace

Earthwise Sorbents would like to meet with:

- Customers, companies, distributors for sales of our products
- Military and government/procurement officers/buyers
- Universities and research centers for collaborations, projects and synergies

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## HALO Maritime Defense Systems

PO Box 449 5 Puzzle Lane  
Newton, NH 03858 USA

Website: [www.halodefense.com](http://www.halodefense.com)

Telephone: 603-259-4412



Brendan Gray, President  
[bgray@halodefense.com](mailto:bgray@halodefense.com)

HALO's mission is to Protect Vital Assets by Extending Physical Security and Safety to the Waterside. HALO provides access control and protection of any assets with waterside exposure, including ports, harbors, and marinas with maritime safety and security barriers that are both stable and effective. HALO offers security assessments and engineering services such as engineering design, static and dynamic finite element analysis and modeling, site inspection and layout, and data collection and environmental monitoring.

HALO is seeking:

- Channel/distribution partners
- Investment in the company
- Licensing opportunities (in or out)

HALO would like to meet with:

- Customers, or companies for collaborations, projects and synergies
- Military

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## Innerspace Corporation

1138 East Edna Place  
Covina, CA 91724 USA

Website: <http://www.innerspacethrusters.com>

Telephone: 626-331-0921



Omar Rafeh, Director of Operations  
[omar@innerspacethrusters.com](mailto:omar@innerspacethrusters.com)

For over 65 years, Innerspace Corporation has been providing underwater propulsion systems for numerous applications. Our products range from a 45" thruster capable of 8000lbf Thrust to a small 4.6" thruster capable of 90 lbf of Thrust. Innerspace Corporation has a wide range of Commercial off-the shelf propulsion systems and Military Propulsion systems. The company has at its disposal, the most advanced manufacturing techniques in conjunction with special purpose-built equipment. This ensures that customers receive innovative products of the very highest quality at a competitive price. The company's main guiding principle is to make customers throughout the world more successful with our know-how, technological skills and the commitment of our staff.

Innerspace is seeking:

- Channel/distribution partners

Innerspace would like to meet with:

- Customers, or companies for collaborations, projects and synergies
  - Military
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**Marine Construction Technologies, PBC**

909 NE Boat Street

Seattle, WA 981105 USA

**Website:** <http://www.marinecontech.com/>**Telephone:** 425-246-7799

Dave Marver

[dave@marinecontech.com](mailto:dave@marinecontech.com)

Noise from pile driving can harm fish, marine mammals, and other wildlife. Marine Construction Technologies, PBC has developed novel noise mitigation technology superior to current approaches, demonstrating noise reduction of 20dB. The company's technology is highly implementable, leveraging existing equipment and techniques, and is ready for deployment in commercial projects.

Marine Construction Technologies is seeking:

- Channel/Distribution Partners
- Investment in the Company
- Licensing opportunities (in or out)
- Projects

Marine Construction Technologies would like to meet with:

- Customers, or companies for collaborations, projects and synergies
- Military

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**Oceanmanager Inc.**

222 S, Main Street, 5th Floor

Salt Lake City, UT 84101 USA

**Website:** [www.oceanmanager.com](http://www.oceanmanager.com)**Telephone:** 801-619-8640

Rajan Vasudevan, CEO

[rrajanv@oceanmanager.com](mailto:rrajanv@oceanmanager.com)

The Maritime Industry today is highly regulated and competitive. Our aim is to be able to provide solutions to the industry such that streamlines compliance, creates operational efficiency and improves safety at sea such that ships are operated safer with no injuries and minimal losses to property and business. Our software provides a real time information pathway between ship and shore by providing tools to monitor and analyze data, we enable our clients to set higher safety standards and become more competitive and transparent.

OceanManager offers complete and customized Marine IT solutions for modern Shipping Companies, allowing you to focus on increasing your profitability:

- The Compliance Suite increases your monitoring efficiencies and regulatory compliance.
- SeaRM360 gives you a holistic view of your company and the business landscape.

OceanManager is seeking:

- Channel/distribution partners
- Investment in the company

OceanManager would like to meet with:

- Companies for collaborations, projects and synergies
  - Universities and research centers for collaborations, projects and synergies
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## PowerDocks LLC

151 Martine Street, Suite 107  
Fall River, MA 02723 USA  
Website: [www.blue-isles.com](http://www.blue-isles.com)  
Telephone: 401-489-2273



Anthony Baro, Managing Partner  
[abaro@power-docks.com](mailto:abaro@power-docks.com)

PowerDocks develops Sustainable Powered Marine Infrastructures designed to serve the needs of Electric Propulsion Vessels, Autonomous Underwater Vehicles (AUVs), Surface Vehicles (SAV), Aquaculture Farming and related system technologies for Defense, Commercial, and Oceanography customers worldwide. PowerDocks offers research and development, technology integration, full-scale manufacturing, platform training, and operations support services.

PowerDocks is seeking:

- Channel/distribution partners
- Investment in the company
- Licensing opportunities (in or out)
- Complimentary Product/Service Partners

PowerDocks would like to meet with:

- Customers, or companies for collaborations, projects and synergies
- Military
- Universities and research centers for collaborations, projects and synergies

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## Resolute Marine Energy Inc.

3 Post Office Square – 3rd floor  
Boston, MA 02109 USA  
Website: [www.resolutemarine.com](http://www.resolutemarine.com)  
Telephone: 917-626-6790



Bill Staby, CEO  
[wstaby@resolutemarine.com](mailto:wstaby@resolutemarine.com)

Olivier Ceberio, COO  
[oceberio@gmail.com](mailto:oceberio@gmail.com)

Resolute Marine has developed a unique technology that harnesses ocean wave energy to produce fresh water for customers in “off grid” areas of the world. The company’s Wave2OTM technology is a cost effective, highly scalable “renewable water” solution that enables water resource managers to align water supply and demand in areas that would otherwise be overlooked. Wave2OTM has compelling economic advantages over both large-scale, centralized desalination plants and smaller-scale diesel-driven desalination systems.

Resolute Marine is seeking:

- Strategic partners – Equipment & Services: 1) suppliers of key components i.e. pumps, valves, energy recovery systems and packaged desalination plants; and 2) large EPC contractors w/experience in building desalination plants.
- Strategic partners – Marketing: Large consumer products companies that have a global water “footprint” and a desire to meet corporate sustainability/ESG objectives.
- Customers: Especially developers/owners of “green” resorts and real estate developments.
- “Impact” investors: 1) Dedicated impact investment funds; 2) family offices with an interest in socially responsible investments (SRI); and 3) sovereign wealth and pension funds and with an interest in socially responsible/ESG investments.

Resolute Marine would like to meet with:

- Customers, or companies for collaborations, projects and synergies
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## Swift Engineering, Inc.

1141-A Via Callejon  
San Clemente, CA 92673 USA  
**Website:** [www.swiftengineering.com](http://www.swiftengineering.com) OR [www.swiftengineering.com/kelp](http://www.swiftengineering.com/kelp)  
**Telephone:** 949-492-6608



Phil Mengden, Technical Sales Manager  
[pmengden@swiftengineering.com](mailto:pmengden@swiftengineering.com)

Swift Engineering Inc. is a successful, speed-driven innovation company providing technologies, products, and fully integrated product development solutions from ideation to market. Swift specializes in the design, development, and manufacture of complex composite structures, components, and vehicles. Founded in 1983 as a leading developer of high-performance racecars, Swift has been applying its depth of composite talent to the aerospace and aviation industries since 1997. Swift has focused its internal R&D on UAS development, AI and Robotics, and Sensors, and their associated technologies. Swift is a vertically oriented company with two major engineering departments and a manufacturing team and facility. The engineers work directly with manufacturing floor, and apply design for manufacturability into the products from initial design to full-rate-production. Swift actively participates in SBIR and Technology Solicitations, and is currently on contract with NOAA, NASA, and the DoD. Swift has performed volunteer work while partnering with academia, research institutes, industry and various organizations and initiatives such as National Geographic, Blue Ocean and Blue Tech. Swift is ITAR, AS9100, ISO9001, and Nadcap Composites Accredited.

Swift is seeking:

- Channel/distribution partners
- Investment in the company
- To invest in other companies
- Licensing opportunities (in or out)
- Swift Providing Product Development Services

Swift would like to meet with:

- Customers, or companies for collaborations, projects and synergies
- Military
- Research scientists and labs for networking Kelp

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## XST, Inc.

7875 Highland Village Place, Suite B102-117  
San Diego, CA 92129 USA  
**Website:** [www.xst-inc.com](http://www.xst-inc.com)  
**Telephone:** 858-848-0978



Dean Wakeham, President/CEO  
[dean@xst-inc.com](mailto:dean@xst-inc.com)

XST extends science and technology to gain advantage for decision-making systems. Through application of technology and science, XST provides customers with insight into weather and oceanography conditions utilizing Big Data Analytics to improve environmental forecasting, and is looking for customers who benefit from better understanding of their operating environment.

XST is seeking:

- To develop use cases for application of our current capabilities to other BlueTech industries and customers

XST would like to meet with:

- Customers, or companies for collaborations, projects and synergies
  - Military
  - Universities and research centers for collaborations, projects and synergies
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