



## U.S. Small Business Administration Office of International Trade

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The SBA serves small U.S. businesses primarily through its numerous regional, district, and branch offices. The SBA Office of International Trade, located in Washington, D.C., provides assistance specifically related to exporting. Small businesses which are either already exporting or interested in doing so can receive information through publications, seminars, conferences or counseling. Services provided include:

- **Seminars & Training:** The SBA sponsors and supports training conferences, how to seminars, and one-on-one counseling through our resource partners.
- **SCORE:** Counseling for your small business is available from the Service Corps of Retired Executives (SCORE) and the nationwide network of Small Business Development Centers (SBDCs).  
SCORE Utah Office: 310 South Main St, Salt Lake City, UT 84101 (801) 746-2269  
Salt Lake City SBDC: 9750 South 300 West, Sandy, UT 84070 (801) 957-5259
- **Export Transaction Financing:** SBA's Export Working Capital Program (EWCP) loans targeted for businesses that are able to generate export sales and need additional working capital to support these sales. SBA's aim for the EWCP program is to ensure that qualified small business exporters do not lose viable export sales due to a lack of working capital.
- **Export Market Development Financing:** SBA Export Express helps small businesses develop or expand their export markets by program providing exporters and lenders a streamlined method to obtain SBA backed financing for loans and lines of credit up to \$250,000. Loan proceeds can be used to finance virtually any export market development activity from participation in international trade shows to capital expansion. Grow your business through exporting!
- **Contract Opportunities:** The SBA provides information on the various programs that can help you position your business for contracting opportunities throughout the Federal Government. Information about regulatory requirements, company standards, and the process of registering for various contracting programs is available.

### Are You a Lender?

Are you a lender seeking to reach a high-growth market, increase profits, reduce risks, respond to clients' needs and invest in your community? We have information about SBA trade finance programs, contact information, useful forms and the SBA's innovative products.