



Utah District Export Council

As a role model for cooperation between the private sector and the federal government, the District Export Councils (DECs) have been working side-by-side with the Department of Commerce since 1960 to promote export expansion. Nearly 1,800 volunteer DEC members in 51 DEC organizations throughout the nation supplement and reinforce the export services extended by Commerce's district office network. Together, the two groups strive to foster greater awareness within their local business communities of the nation's need to export. Appointed for two and four-year terms by the Secretary of Commerce, DEC members are successful, motivated business executives with international trade experience. They serve as a direct link between the Department of Commerce and the business community.

The export promotion activities of the DECs take many forms. DECs are heavily involved in public service programs that emphasize the importance of exporting to profitability and economic growth. DEC members are instrumental in helping to formulate positions on trade issues. Export counseling is one of the most important contributions that the DECs make. The members' experience, knowledge and success in international trade provide encouragement for beginning exporters and lend credibility to the export message. For this reason, nearly all of the DECs aggressively seek potential exporters and offer them one-on-one export counseling.

Utah has an active District Export Council that is ready and willing to provide assistance where it can. To find out about the District Export Council, contact the U.S. Department of Commerce's Utah Export Assistance Center at 801-255-1871, or go to <http://export.gov/utah/utahdistrictexportcouncil/>

The following members make up the Utah District Export Council for 2009 and are generally willing and able to provide advice to those interested in getting into exporting:

Members of the Utah District Export Council

Mark Garfield, *Chair*

Zions Bank
One South Main Street, 4th Floor
Salt Lake City, UT 84133-1109
(801) 844-7688
(801) 322-5931 Fax
mark.garfield@zionsbank.com

Dave Fiscus, *Exec.*

Secretary (ex-officio)
Utah U.S. Export Assistance
Center
350 South Main Street,
Salt Lake City, UT 84106
(801) 524-3092
(801) 524-3072 Fax
David.Fiscus@trade.gov

Jim Herren, *Treasurer*

Salt Lake Small Business
Development Center
801-957-5279
jim.herrin@slcc.edu

Wayne Barlow

Wescor
459 South Main Street
Logan, UT 84321-5207
(435) 752-6011
(801) 752-4127 Fax
wbarlow@wescor.com

Sean Brophy

Lifetime Products
801-540-8944
sbrophy@lifetime.com
Term through 12/31/2015

Ben Card

Arlington Scientific
1840 North Technology Drive
Springville, UT 84663-4956
(801) 498-8911
(435) 489-5552 Fax
asi99@att.net

Members of the Utah District Export Council (cont'd)

Lisa Cox

Air & Sea International
PO Box 57026
Murray, UT 84157-0026
(801) 264-9130
(801) 264-9131 Fax
lisa@freightlink.net

Lew Cramer

World Trade Center Utah
175 East 400 South, Ste 609
Salt Lake City, UT 84111-2338
(801) 532-8080
(801) 532-8982 Fax
lcramer@wtcut.com

Karen Gunn

Salt Lake Community College
4600 South Redwood Road
Salt Lake City, UT 84123-3145
(801) 957-4366
(801) 957-4444 Fax
karen.gunn@slcc.edu

Randy Graham

801-830-9695
[Randal s_graham@msn.com](mailto:Randal_s_graham@msn.com)
Term through 12/31/2017

James C. Hyde

Albion – Advanced Nutrition
(801) 773-4631
jhyde@albionminerals.com

Robert James

HyComp, Inc.
435-563-3695
rjames@hycompusa.com
Term through 12/31/2017

Kevin McMurray

USANA Health Sciences, Inc.
801-954-7816
kevin.mcmurray@us.usana.com
Term through 12/31/2017

Scott Merrill

FedEx Trade Networks
7090 So. Union Park Blvd., #600
Midvale, UT 84047
(801) 565-6003
sbmerrill@fedex.com

Hector Morazan

Lite Touch
3400 South West Temple
Salt Lake City, UT 84115-4328
(801) 486-8500 x126
(801) 486-8569 Fax
hmorazan@litetouch.com

Scott L. Olsen

MOOG, Inc.
(801) 973-4300
solsen@moog.com

Clint Reid

iGlobal Stores
801-513-0362
clint@iglobalstores.com
Term through 12/31/2015

David Rockwood

Pacific Rim Consulting Group
PO Box 680365
Park City, UT 84060-0365
(888) 238-7807
(888) 238-7807 Fax
drockwood@pacificrimusa.com

Dennis Tenny

International Trade Consultant
(801) 916-3575
dennistenney@hotmail.com

Kent Vance

Bank of Utah
711 South State Street
Salt Lake City, UT 84111-3821
(801) 532-7111
kvance@bankofutah.com

Lee Wright

Kirton & McConkie
801-323-5906
lwright@kmclaw.com
Term through 12/31/2015