

EVOLVING EXPORT CONTROLS, COMPLIANCE and ENFORCEMENT

Salt Lake City

We invite you to participate in and contribute to these unique, practical application-oriented sessions at the **Karen Miller Conference Center, Salt Lake Community College**, 9750 South 300 West, Sandy, Utah 84070.

Thursday, December 10th, 2015 ~ 8 AM-5 PM
Program Includes Breakfast, Lunch and Reference Materials

HOSTS: US Commercial Service (USCS)[®] and Salt Lake Community College's Miller Global Business Center
SPONSORS: Livingston International and Trade Compliance Solutions (TCS)
PARTNERS: National District Export Council (DEC)[™], Utah DEC, World Trade Center Utah[®], Utah's Governor's Office of Economic Development, Utah Small Business Development Centers, Holland & Hart LLP, Tyler Search, The Export Practitioner and NASBITE International

This Timely, Engaging and Interactive Program Provides:

- The Latest on Export Controls: Overview and All the Latest Including Export Control Reform (ECR) Issues, the Related Evolving Compliance and Enforcement Environment with Obligations Under the Export Administration Regulations and International Traffic in Arms Regulations
- Case Study Insight into Minimizing Risk, Exposure and Liability for Your Organization and You
- Real World Enforcement and Compliance Considerations - Impact and Implications as a Result of ECR and the Migration from State Department to Commerce Department
- Hands-on Jurisdiction and the Critical Importance of Getting it Right in the Context of ECR
- Practical Tips to Avoid Returned Without Action Cases and Other Hot Topics Including ECR, brokering, Restricted Parties Screening, Third-Country/Dual Nationals, Merger and Acquisition Due Diligence...
- Industry Panel & Best Practices - Successfully Navigating Defense, Dual-Use and Commercial Exports on the US Munitions List and Commerce Control List in Challenging Very Competitive Times
- Enforcement Update and the Consequences of Non-Compliance with Recent Lessons Learned

[NOTE: Utah Continuing Legal Education (CLE) Credits are pending for this program]

REGISTRATION: \$195/Person
[\$150 for DEC and PARTNERS (noted above)
as well as government, faculty and students]

Registration Deadline:
Friday, December 6th, 2015
(Space is Limited)



For more information, please contact:

Shelby Peterson, International Trade Specialist, Utah US Export Assistance Center
801-524-3070, shelby.peterson@trade.gov

- Register at <http://bit.ly/1KOrCw9> -

Evolving Export Controls, Compliance and Enforcement - Rocky Mountain Edition

AGENDA

(As of 11/15/2015)

Understanding and complying with US defense trade controls is critical and proven to be a sound business practice.

7-8 AM	Registration / Breakfast / Networking
8-8:15 AM	Opening Remarks [Dave Fiscus, Director, US Export Assistance Center (USEAC), USCS, and Mark Garfield, Chairman of the Utah DEC]
8:15-8:45 AM	Update: Shifting Players, Policies and Processes in the Context of Ongoing Dynamic Changes (John Priecko, President and Managing Partner, TCS)
8:45-9:30 AM	Export Control Reform: Details and All the Latest, Including What Should you Be Doing/ Practical Application and Lessons Learned from Real World Case Studies and Enforcement Actions (Dave Glynn, Of Counsel, Holland & Hart LLP)
9:30-9:45 AM	BREAK
9:45 AM-10:30 AM	Jurisdiction & Classification: The Critical and Increased Importance of Getting Them Right with Tools You Can Use to Do So and the Consequences of Making Mistakes [Brian Laney, Director of Global Logistics & Trade Compliance and Empowered Official (EO), Cubic Corporation and John Priecko]
10:30-11:15 AM	FCPA & OFAC: All You Need to Know About the Foreign Corrupt Practices Act and Department of the Treasury, Office of Foreign Assets Control, Sanctions, Lessons Learned, Regulatory Requirements and Best Practices (Dave Glynn and Scott Olsen, Trade Compliance Manager/ Counsel, Moog Inc. Aircraft Group)
11:15 AM-Noon	Automation: Essential Software and Record Keeping Requirements, What Difference Do They Make with Important Step-by-Step Due Diligence Considerations (Chadd Westhoff, Executive Director, Global Trade Management, Livingston International)
Noon-12:15 PM	Q&A (All AM Presenters)
9 AM-Noon	One-on-Ones: No cost/one-hour sessions with the afternoon presenters are available first-come/first-served. Contact Shelby Peterson at 801-255-1873 or shelby.peterson@trade.gov for additional details and to reserve a time.
12:15-1:15 PM	Networking LUNCH
1:15-2 PM	KEYNOTE: "Homeland Security's Evolving Global Role in Trade Compliance and the Growing Cyber Crime Threat to You and Your Organization [Craig Healy, Director, Export Enforcement Coordination Center (E2C2), Homeland Security Investigations, US Department of Homeland Security, Washington, DC]
2-2:45 PM	Practical Tips: Current Hot Topics, ECR Unintended Consequences, Transition Concerns, Trends and Other Timely Subjects... (Jamie Adams, Solutions Consultant, Global Trade Management, Livingston International and Brian Laney)
2:45-3 PM	BREAK
3-4:30 PM	Industry Panel: Best Practices - Successfully Negotiating the Commercial, Dual-Use and Defense Trade Minefields [Moderator: Scott Olsen; Panel Members: (Jill Powlick, Vice President of Legal Affairs, BioFire Defense, LLC, Pat Matsumura, Director, International Trade Compliance, Hexcel Corporation
4:30-4:45 PM	Q&A (All PM presenters)
4:45-5 PM	Closing Remarks and Administration (Stan Rees, Director, Miller Global Business Center, Salt Lake Community College)
5-? PM	All Presenters Will Be Available After the Program to Answer Questions
2-5 PM	One-on-Ones: No cost/one-hour sessions with the morning presenters are available first-come/first-served. Contact Shelby Peterson at 801-255-1873 or shelby.peterson@trade.gov for additional details and to reserve a time.



Trade Compliance Solutions



"The program hosts, sponsors, partners and speakers support the goals of this event, but do not necessarily endorse the specific products, services or views of the participating individuals or organizations."



WORLD TRADE CENTER®
UTAH

PRESENTS

“Academia and Related Export Controls The Impact & Implications of Compliance and Non-Compliance”

Friday, December 11th, 2015, 1-3 PM

At the **World Trade Center Utah, Canyonlands Conference Room,**
60 East South Temple, Suite 300, Salt Lake City, Utah 84111

**Join us for this free, engaging and informative dialogue facilitated by:
John Priecko, President and Managing Partner, Trade Compliance Solutions
and Scott Olsen, Aircraft Group Manager/Counsel, Moog Incorporated**

This unique program is designed specifically for academic institutions, labs, federally funded research and development centers and any entity doing work that involves foreign nationals and/or foreign persons. Anyone involved including compliance, legal, principal researchers and professors are invited and will benefit from the exchange.

This interactive/practical application focused outreach, education and training addresses key aspects of trade compliance and the consequences and costs of getting it right or wrong in the context of the research community and evolving Export Control Reform. It includes lessons learned from real world case studies and settlements with the U.S. Departments of Commerce, State and Justice.

REGISTRATION Email to: shelby.peterson@trade.gov

Please include your *full name, title, organization, phone number, mail and email address*

Registration Deadline: Wednesday, December 9th

(Live broadcast of this program is available - Contact Shelby Peterson below for details)

Direct Questions to:

Shelby Peterson, International Trade Specialist, Utah US Export Assistance Center, 801-255-1871

This no cost session is presented in conjunction with the World Trade Center Utah, US Commercial Service, National District Export Council, Salt Lake Chamber and Governor's Office of Economic Development- hosted day-long program: "Evolving Export Controls, Compliance, and Enforcement," December 10th at the Karen Miller Conference Center, Salt Lake Community College, 9750 South 300 West, Sandy, Utah 84070.



"Program hosts, sponsors, partners and speakers support the goals of this event, but do not necessarily endorse the specific products, services or views of the participating individuals or organizations."

(As of 10/30/2015)