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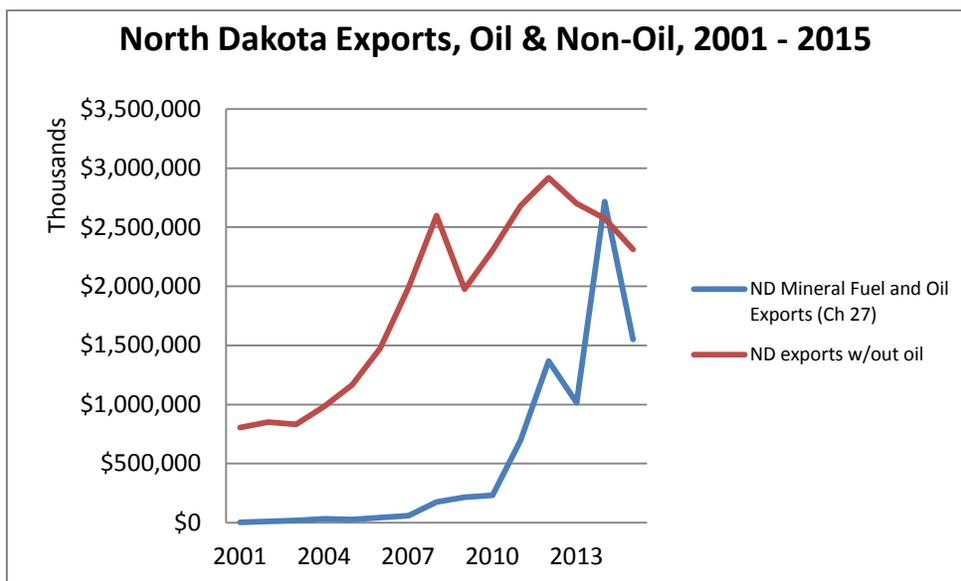
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## **North Dakota Exports Drop 30% in 2015**

*Oil Drops 43%, Other Exports Down 10%*

North Dakota exported \$3.9 billion in 2015, a 30% decrease from 2014 exports of \$5.3 billion; while U.S. exports decreased by 7.15% to \$1.5 trillion. A 43% drop in the exports of North Dakota Mineral Fuel and Oil Products drove the state’s export decrease, however, most of this is crude oil merely traveling north briefly into Canada via a pipeline (the oil subsequently flows back into the USA). Non-oil exports dropped 10%, closer in line with the 7% national fall in exports. North Dakota dropped from the 39<sup>th</sup> to 42<sup>nd</sup> largest exporter among the 50 U.S. states from 2014 to 2015.

<b>North Dakota Exports Rank Among States</b>	
2005	46
2006	46
2007	45
2008	45
2009	44
2010	44
2011	44
2012	42
2013	43
2014	39
2015	42



The top five ND exports in 2015 included oil products (\$1.6 billion, down 43% from 2014 levels), machinery including front end shovel loaders, tractors and soil preparation machinery (\$590 million, a 25% decrease), wheat (\$218 million, a 30% increase), dried leguminous vegetables (\$117 million, an 11% decrease), corn (\$82 million, a 195% increase) and ethanol (\$70 million, a 22% decrease).

“Major fluctuations in commodity markets and exchange rates have impacted North Dakota exporters in 2015,” said U.S. Commercial Service / North Dakota Director Heather Ranck. “Despite the challenges, North Dakota companies continue to be bullish on global opportunities, evidenced by the fact that we

exported a similar number of products to about the same number of countries each year since 2012 despite the ups and downs in export values.”

Canada continues to be North Dakota’s number one export destination with exports of \$2.7 billion in 2014 (a 37% decrease from 2014). Canada accounts for 71% of North Dakota’s exports. The other top export destinations for North Dakota goods include Mexico (\$295 million, a 8% decrease from 2014), Australia (\$133 million, a 60% increase from 2014), Czech Republic (\$70 million, a 205% increase from 2014) and Spain (\$48 million, a 121% increase from 2014).

In terms of diversification of products exported from the state, there were 1,436 unique products exported in 2015, a 4% decline in the number of products exported in 2014.

For information on the U.S. Commercial Service, call the U.S. Commercial Service – North Dakota office at (701) 239-5080, or visit <http://export.gov/northdakota/> or [www.export.gov](http://www.export.gov).

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