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### **North Dakota Breaks Export Records in 2014**

*Among States, ND Jumps from 43<sup>rd</sup> to 39<sup>th</sup> Place, Second Highest Growth Rate in Nation*

North Dakota exported \$5.3 billion in 2014, a 42% increase over 2013 exports of \$3.7 billion and a record high for the state; while U.S. exports increased by 3% to \$1.6 trillion. At 42%, North Dakota had the second highest annual export growth among all 50 U.S. states in 2014. The value of Mineral Fuel and Oil Products surpassed the value for all other North Dakota products combined in 2014, however, most of this is crude oil traveling north briefly into Canada via a pipeline (the oil subsequently flows back into the USA).

The top five ND exports in 2014 included mineral fuel and oil products (\$2.7 billion, more than double the 2013 amount), front end loaders (\$296 million, an 8% increase from 2013), tractors (\$293 million, a 5% decline over 2013), wheat (\$141 million, a 28% increase over 2013), biodiesel (\$112 million, a 28% decline over 2013) and soybeans (\$109 million, a 123% increase over 2013).

“Exports are up, and that’s good news for North Dakota businesses that are pursuing new export horizons,” said Heather Ranck, Director of the U.S. Commercial Service office in Fargo. “If your business has a good track record of selling in the domestic United States, it’s likely a good candidate for making overseas sales. Our office can help you make that first export sale or expand your current sales to new markets such as the many countries in which the U.S. has free trade agreements.”

Canada continues to be North Dakota’s number one export destination with exports of \$4.1 billion in 2014 (a 55% increase over 2013 exports of \$2.7 billion). Canada accounts for 78% of North Dakota’s exports. The top The other top export destinations for North Dakota goods include Mexico (\$320 million, a 34% increase over 2013), Australia (\$84 million, a 2% increase over 2013), Belgium (\$56 million, a 24% decline over 2013) and China (\$50 million, a 113% increase over 2013).

North Dakota climbed to 39<sup>th</sup> largest exporter among the 50 states in 2014, exporting more than Alaska, Idaho, New Hampshire, New Mexico, Vermont, Maine, Rhode Island, Wyoming, South Dakota, Montana and Hawaii. North Dakota jumped past 4 other U.S. states to reach 39<sup>th</sup>, the highest ranking ever for the state.

In terms of diversification of products exported from the state, there were 1,491 unique products exported in 2014, very similar to the 1,493 products exported in 2013.

For information on the Commercial Service, call the U.S. Commercial Service – North Dakota office at (701) 239-5080, or visit <http://export.gov/northdakota/> or [www.export.gov](http://www.export.gov).

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