



Craig has worked in the import / export and trade finance industry for much of his career. His experience includes positions in international trade, cash management and foreign exchange. He has incorporated those skills to work with and provide solutions to companies of all sizes from small and middle – market companies to large corporations and multinational entities. Market segments in which he has worked include clothing / textiles, agriculture, manufacturing, and technology.

He joined EXIM Bank in March this year as the Regional Director in San Francisco. In that role he will be working with small and medium-sized companies assisting them with risk mitigation and working capital needs to support their export sales. His territory includes the East Bay, Silicon Valley, and the Central Valley.

Prior to EXIM Bank his most recent position was at HSBC where he had global responsibility for delivering supply chain and receivables finance solutions to a select group of well-known US-based technology companies. Prior to HSBC he spent five and a half years at Citibank. That role entailed prospecting and working with middle market/ corporate clients to solve their trade and cash management challenges using Citi's global network.

Before joining Citi, Craig spent close to ten years at Bank of America. That included positions in San Francisco, Hong Kong, and Silicon Valley (Palo Alto).

Craig is a graduate of the Thunderbird Graduate School of International Management and went to undergraduate school at Hope College. He also holds a Certified Treasury Professional (CTP) certification from the Association of Financial Professionals (AFP). Among school and work he has lived or studied in France, Japan, and Hong Kong along with gaining language skills in each respective country.

Outside of his professional responsibilities he volunteers time to SCORE (a retired executive organization which assists start-up companies in the import / export business) and is also involved with the American Red Cross Blood Services.

Craig Schumann