

JOIN US FOR AN EXCLUSIVE **U.S TRADE MISSION TO**  
**AZERBAIJAN!**

**NOVEMBER 18-20, 2015**



ORGANIZED BY



CERTIFIED BY



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## ABOUT THE USACC



Since its inception in 1995, the **United States-Azerbaijan Chamber of Commerce** (USACC) has served as a vital resource for U.S. companies seeking to establish long-term business ties with Azerbaijan. Headquartered in the heart of Georgetown, Washington, D.C., the USACC organizes an impressive annual schedule of trade missions and conferences, while arranging business meetings where prominent government and business leaders from both countries can meet, share ideas and forge partnerships. Its expansive membership pool comprises a diverse group of businesses from all sectors of the economy, including Fortune-500 companies.

[www.usacc.org](http://www.usacc.org)

## ABOUT U.S. COMMERCIAL SERVICE



The **United States Commercial Service** is the trade promotion arm of the **U.S. Department of Commerce's** International Trade Administration, which helps U.S. firms succeed in markets around the world. Its trade professionals are located in over 100 U.S. cities and in more than 75 countries, helping U.S. firms get started in exporting or boosting sales to new global markets.

[www.trade.gov](http://www.trade.gov)

## COUNTRY OVERVIEW



Azerbaijan is a country on the move offering excellent business opportunities. Little known to Americans a decade ago, this small Caspian Sea nation enjoyed one of the world's best economic growth rates between 2000 and 2014. Its economy weathered the recession of 2008 and 2009 better than most markets in the Caucasus and Central Asia. Over the past 10 years, it has grown by a staggering 900 percent, fueled primarily by the private sector.

As we look around the world today, few countries are in a position to make as many major investments in their future as Azerbaijan. With new pipelines and massive energy finds — including major gas discoveries — Azerbaijan has a booming economy, an educated workforce and political stability. At the same time, it is taking steps to diversify its economy. Part of this effort involves looking for partners in the United States to secure new technologies and services, new investments and new markets for its goods.



## WHY JOIN THE MISSION

The U.S. Trade Mission is a response to the rapid growth and opportunities in Azerbaijan. It offers U.S. companies the opportunity to:

- Explore the Azerbaijani market;
- Learn how to increase profits and overcome barriers;
- Network with leading regional industry experts, government officials and seasoned U.S. and global companies;
- Identify and meet prospective partners, customers, government buyers, agents and distributors;
- Meet one-on-one with key regional experts to discuss new market-entry strategies and insight.

## WHO CAN JOIN

Organized by USACC and certified by the U.S. Commercial Service, the trade mission is open to U.S. companies, service providers, investors and consultants specializing in:

- Agriculture
- Banking and Financial Services
- Chemical/Petrochemical
- Education
- Energy
- Food Industry
- Healthcare
- IT/Communication Technologies
- Infrastructure/Construction
- Light Industry
- Machinery/Equipment
- Pharmaceutical Industry
- Transport and Logistics
- Tourism and Hospitality

## WHAT IS INCLUDED

The mission participation fee is **\$2,000 per company/per person**. \$250 will be charged for each additional person. The following services will be covered by the organizers:

- Airport pick-up/drop-off;
- Appointment setting services;
- Networking luncheons;
- Official reception with U.S. Ambassador;
- Official reception celebrating the USACC's 20th anniversary (up to 300 guests);
- Pre-arranged logistics, including ground transportation and daily itinerary;
- Field visits.

## WHAT IS NOT INCLUDED

- Airfare & accommodation.

**Please note that a travel visa is required to participate in the trade mission.** We recommend that all participants apply as soon as possible. For more information about travel visas, please contact us at: +1 (202) 333 8702; or, [chamber@usacc.org](mailto:chamber@usacc.org).

# AZERBAIJAN!

NOVEMBER 18-20, 2015

## APPLICATION FORM

### PART 1 : CONTACT INFORMATION

COMPANY NAME



**YES, I'M A USACC MEMBER (10% DISCOUNT)**

WEB SITE

ADDRESS

CITY

STATE

ZIP CODE

#### REPRESENTATIVE 1

NAME

TITLE

PHONE

MOBILE

FAX

EMAIL

#### REPRESENTATIVE 2 (ADDITIONAL \$250)

NAME

TITLE

PHONE

MOBILE

FAX

EMAIL

### PART 2 : BUSINESS OBJECTIVES (check all that apply)

- |   |  |
|---|--|
| <input type="checkbox"/> Market research  | <input type="checkbox"/> Support existing office, representative, agent or distributor |
| <input type="checkbox"/> Identify potential agents/distributors                       | <input type="checkbox"/> Seek alliances  |
| <input type="checkbox"/> Seek licensing opportunities                                 | <input type="checkbox"/> Identify export/import opportunities                          |
| <input type="checkbox"/> Seek assistance for investment/joint venture opportunities   | <input type="checkbox"/> Meet government officials and regulators                      |
| <input type="checkbox"/> Assistance in establishing an office/franchise in Azerbaijan | <input type="checkbox"/> Other (please specify below)                                  |

### PART 3 : PAYMENT OPTIONS (choose method of payment)

The trade mission participation fee is **\$2,000 per company/per person. \$250 will be charged for each additional person.**

- Wire Transfer**
- Credit Card**
- Check**

#### TERMS AND CONDITIONS:

- The USACC reserves the right to review and reject applications. The applicant cannot cancel or amend an application after the closing date of October 30, 2015.
- The payment should be made within 15 days of the date of invoice. The USACC reserves the right to charge interest of 5 percent if the payment is late.
- The USACC reserves the right to revise participation rates upon written notice at any time.
- **Cancelation policy:** If for any reason a mission participant cancels his or her participation, the mission participation fee is non-refundable. If the participant decides to travel at a future date, the appointment-setting services will be provided by the Trade Mission Representative at no extra charge assuming the trip takes place within three months of the original mission date.

SIGNATURE

DATE

NOTE: Attendance is limited. Companies are accepted on a first come, first served basis. Please email your completed application form to us with the subject line of "U.S. Trade Mission to Azerbaijan". We will contact you as soon as we receive your application.

**The application deadline is October 30, 2015.**

Email: [chamber@usacc.org](mailto:chamber@usacc.org) | tel: +1(202) 333 8702 | fax: +1(202) 333 8703 | [www.usacc.org](http://www.usacc.org)