



14-17 NOVEMBER 2016
DÜSSELDORF GERMANY

USA CEO Center MEDICA 2016

Messe Düsseldorf | Hall 16 | Booth C 04
www.export.gov/Germany

CONTENTS

AJW Technology Consultants, Inc.	1
Amsino International, Inc.	3
Aquisense Technologies	5
Centurion Medical Products	6
Cincinnati Sub-Zero	7
Clinical Computer Systems, Inc. - OBIX	8
Contour Products, Inc.	9
Flagship Surgical, LLC	10
Health Enterprises, Inc.	11
Medical Predictive Science Corporation	15
Mesa Biotech	13
Novodiag	15
Pepin Manufacturing, Inc./Midway Medical	18
PTS Diagnostics	19
Quantimetrix Corporation	20
Regulatory Compliance Associates, Inc.	21
RPS Diagnostics	22
THERAFIRM: A Brand of Knit Rite, Inc.	24
UVLrx Therapeutics	26
Weaver and Company	27
X-Link Medical Software Interfacing	29



Consulate of the United States of America

November 14, 2016

Dear U.S. Exhibitor:

Welcome to Medica 2016 and to Dusseldorf!

The U.S. Commercial Service was created to help U.S. companies export their products and services throughout the world. At this year's Medica, International Trade Specialists representing over 20 major markets stand ready to help you conduct business

As regional marketing experts in the medical technology field, our International Trade Specialists are prepared to discuss multi-market global strategies for your company that will utilize Commercial Service experts located in offices across America and at U.S. Embassies and Consulates around the world to open up new markets for your products and services.

Some of the many things we can do for you:

- Provide you with market intelligence and in-country expertise;
- Help you create strategic, multi-market trade promotion plans;
- Provide you with cost-effective matchmaking programs and services to connect you with the right partners and prospects;
- Advocate directly in markets, on your behalf, to break down barriers to trade that you face.

U.S. Commercial Service international trade specialists can be reached during Medica 2016 through **Hall 16, Booth C04**, and through our USA Pavilion Lounges in Halls 3 and 16.

Once again, welcome to Medica 2016! We look forward to working with you.



With best regards,

A handwritten signature in blue ink that reads 'Ken Walsh'.

Ken Walsh

Principal Commercial Officer
and Commercial Consul
U.S. Consulate Dusseldorf



Dear International Visitor,

Welcome to the CEO Pavilion at Medica 2016!

The United States of America has some of the most innovative healthcare technology companies in the world. Breakthrough research, disruptive approaches, efficient processes, and new ways of looking at healthcare are hallmarks of American products and services. This is a fast changing, complex industry. U.S. technology is always there to answer the latest challenge and develop solutions to make the world a healthier place. Buyers from around the world come to Medica knowing they will find the best technology the U.S. has to offer.



The U.S. Commercial Service's Global Healthcare Team wants to partner with you as you expand to new global markets. We have programs at major trade events to help you find opportunities and meet partners. Our team of locally-based professionals and internationally-based specialists provide timely market insight, and customized programs give you the tools needed for success. Connect with us through upcoming trade events, trade missions, buyer programs, and conferences, listed on our website: <http://export.gov/industry/health/>. You can also sign up for event alerts through our newsletter, follow us on Twitter, and connect with us on LinkedIn, so you'll always have the latest information.

Thanks for joining the CEO Pavilion at Medica 2016 and we hope to see you again soon!

Sincerely,

A handwritten signature in black ink that reads "September Secrist".

September Secrist

Director of Global Healthcare Programs

Creating Jobs and Improving Lives through American Exports

**THE U.S. COMMERCIAL SERVICE —
YOUR GLOBAL BUSINESS PARTNER**

The U.S. Commercial Service, the global business solutions unit of the U.S. Department of Commerce (www.export.gov), can help your business compete and win in the global marketplace. We are a worldwide network of 1800 employees in over 100 Export Assistance centers throughout the U.S. and in 150 offices in 70 countries – representing more than 96% of the world market for exports.

The Gold Key Matching Service

A custom-tailored service, which arranges one-on-one appointments with carefully selected potential business partners in a targeted export market. In Germany, the Gold Key fee covers all the preparation and arrangements of up to five appointments.

International Partner Search

Similar to our Gold Key, the IPS is a fee-based service which delivers detailed company information on prescreened potential partners that have expressed an interest in your company's products and services. You then follow up with the contacts we provide.

Select USA

The United States is "open for business." The USA is the premier location for new business investment, tops among all countries. To learn more about investment opportunities and our next Select USA Summit, see www.selectusa.gov.

International Company Profile

Provides affordable, fast credit checks and background information on potential international buyers;

Business Counseling

Is available at no cost to U.S. businesses, exhibitors or visitors to Germany. For more information on these and other services, come and visit us in the USA CEO Center in Hall 16, C 04.

On-Stop-Shop for the World's Medical Marketplace

<http://export.gov/industry/health/>

Anette Salama, Senior Commercial Specialist
American Consulate General • U.S. Commercial Service
Willi-Becker-Allee 10 • 40227 Düsseldorf • Germany
Tel: +49 (0) 211-737-60 • Fax: +49 (0) 211-737-767-67
E-mail: anette.salama@trade.gov

AJW TECHNOLOGY CONSULTANTS, INC.



AJW TECHNOLOGY
CONSULTANTS, INC.

Since its founding in 1999, AJW Technology Consultants has developed a client base of over 500 companies from around the globe, serving anywhere between 100-150 clients in a given year. We offer a wide range of services to the medical device, pharmaceutical, and biologics industries. The core business centered around Quality Management and Regulatory compliance activities for medical devices, with a focus on building mutually-beneficial client relationships and sustained growth primarily through word-of-mouth referrals. Since 2011, the company has increasingly concentrated on developing a more comprehensive offering for client companies. In sum, this has led to the founding of several new affiliate companies offering services ranging from clinical trials to the development of electronic quality management systems.

Today, we have offices in the US, Australia, New Zealand, India and the United Kingdom providing in-country representation and regulatory agency submissions. Additionally we have 'Channel Partners' providing similar services in Latin America and Central America. While quality and regulatory compliance are still a significant part of the business, extensive internal expertise is supplemented by a solid network of diverse subject matter experts, enabling our team to provide a full suite of development and commercialization services to clients. Our team provides alignment between the numerous strategic planning and operational activities required prior to, during, and following product launch. Our expertise supports the product life cycle and covers activities ranging from 'Early Development' (engineering, design, clinical testing, regulatory strategy, quality systems, due diligence) to 'Late Stage Support' (contract manufacturing, marketing intelligence, reimbursement strategy, clinical studies, and distribution). AJW Technology Consultants is well positioned to offer end-to-end solutions for your product development efforts.

- Design Engineering / Pre-clinical services: CAD, 3D Modeling, design history file support, risk management, software development, human factors engineering, sterilization validation, biocompatibility evaluation, UDI, labeling design

- Clinical strategy and trial management: protocol development, statistical analysis, medical writing, clinical evaluation, human factors, trial monitoring, data management
- Regulatory strategy: FDA, Health Canada, CE Mark, TGA ARTG, global device registrations, post market surveillance, merger and acquisition due diligence, access to former US FDA staff
- Quality management: ISO systems registration, FDA Inspection preparation, internal and supplier audits, contract manufacturer selection
- Reimbursement strategy: coverage consensus planning, reimbursement code identification, outcomes data, payment
- Marketing and Distribution strategy: 40+ global distribution partners, market research, product sales, new product launch, sales management

Company Information:

AJW Technology Consultants, Inc.

445 Apollo Beach Blvd.

Apollo Beach, FL 33572

Contact: Jon Ward, President and CEO

Tel.: +1-813-784-2855

Fax: +1-813-645-2856

Email: wardjp@ajwtech.com

Web: www.ajwtech.com

AMSINO INTERNATIONAL, INC.



Since 1993, Amsino started a journey to improve and strengthen the well-being of people around the world by developing, manufacturing and distributing medical products that improve patient care. The company provides a wide array of product solutions that enhance infection control, provide safety protection for the patient and healthcare worker, and improve the overall effectiveness of patient care.

Amsino's superior quality and technological advancements have gained the trust of healthcare professionals worldwide. With over 20 years' experience, we are fully aware of what it takes to meet and exceed industry expectations. Our commitment to improving patient care is not only reflected in our products, but in our relationships as well. Based in Pomona, CA, Amsino now markets products in over 50 countries through valuable partnerships with respected distributors who understand the needs of their specific region.

Amsino is a global leading provider of disposable medical devices in the following product categories: **1. Waste Fluid Management Systems, 2. Medication Delivery Systems, 3. Urological Care, 4. Enteral Feeding Systems, and 5. Respiratory Therapy Systems.** Amsino has developed over the past 23 years a compelling business model and in 2014 acquired global product rights to the RECEPTAL® Waste Fluid Management Product Line.

Amsino's business model features:

- ✓ Five complete medical product categories under globally recognized brands of *AMSure*®, *AMSure Ag*®, *AMSure HG*®, *AMSafe*®, *AMSafe-3*®, *RECEPTAL*®, *EZE-VAC*®, featuring infection control and patient safety
- ✓ The owner of substantial FDA, CE, SFDA approvals, and 52 issued patents
- ✓ Vertical integration from design / manufacturing / product marketing / regulatory approval / channel management / control all inputs and outputs of our value chain / distribution to deliver a compelling set of unit economics when we achieve scale
- ✓ A global network of distribution partners supported by Amsino's product sales & marketing teams in North America and Asia.

Company Information:

Amsino International Inc.

708 Corporate Center Dr.

Pomona, CA 91768

Contact: Jeff Fong, Associate Product Manager

Tel: +1-909-626-5888

Fax: +1-909-626-3888

Email: jeff.fong@amsino.com

Web: www.amsino.com

AQUISENSE TECHNOLOGIES

aquisense technologies



AquiSense produces the world's first UV-C LED disinfection systems. The company bridges the gap between high quality UV-C LED manufacturers and end users to provide simple, effective, ready-to-use systems. The PearlAqua is a compact water disinfection unit. It is 75% smaller than a comparable mercury-based system and uses a fraction of the energy. The device is all-inclusive and incorporates the reactor, the lamp, and the controls into one device. The LED lamp, the UVinaire, requires no warmup time, can instantly turn on/off, and is good for 10,000 hours of use.

The PearlBeam is another patented UV-C LED product. The PearlBeam is a collimating beam device that is available with 1, 2, or 3 different wavelengths. All PearlBeam units have Petridish factors >0.9 and researchers can calculate their own Petridish factors with the PearlBeam Stage and Stand accessories. The unit takes up very little bench space and uses minimal energy to save space and money.

Company Information:

Aquisense Technologies

4400 Olympic Blvd.

Erlanger, KY 41018

Contact: Molly McKain, Application Engineer

Tel.: +1-859-869-4700

Email: molly.mckain@aquisense.com

Web: www.aquisense.com

CENTURION MEDICAL PRODUCTS

CENTURION

MEDICAL PRODUCTS

Centurion Medical Products is known for designing and delivering innovative products that increase clinician efficiency and improve patient care. SorbaView SHIELD® Securement Systems, Compass® digital pressure monitors, FlexView™ airway intubation, Eme-Bag® emesis containment bags, and Cart and Liner systems are just a few examples of Centurion products that streamline care.

Seeking distribution in the following markets: Argentina, Australia, Brazil, Canada, Germany, Mexico, Saudi Arabia, South Africa, United Arab Emirates, India, Indonesia, New Zealand, South Korea, Switzerland, United Kingdom (Excluding Northern Ireland).

Company Information:

Centurion Medical Products
100 Centurion Way
Williamston, Michigan 48895

Contacts: Chris Schnee, Vice President, Sales & Marketing

Tel.: +1-517-546-5400

Fax: +1-517-546-9388

Email: contactus@centurionmp.com

Web: www.centurionmp.com

CINCINNATI SUB-ZERO



Cincinnati Sub-Zero develops and manufactures patient temperature management systems for healthcare professionals. The line of products includes therapeutic heat therapy and cold therapy units along with a complete line of warming blankets and cooling blankets for body temperature regulation and hyper/hypothermia treatment.

Cincinnati Sub-Zero seeks distributors particularly in Denmark, Finland, Sweden, Norway and a few other select countries in Europe.

Company Information:

Cincinnati Sub-Zero
12011 Mosteller Road
Cincinnati, Ohio 45241

Contact: Allison Doviak, Marketing Manager

Tel: +1-513-772-8810

Fax: +1-513-772-9119

Email: Allison.doviak@genthermcsz.com

Web: www.cszmedical.com

CLINICAL COMPUTER SYSTEMS, INC. - OBIX



The OBIX® Perinatal Data System is a comprehensive, computerized system for central, bedside, and remote electronic fetal monitoring. It includes archiving, point-of-care charting, single-click management reports, and Internet-based physician access. The OBIX system offers enterprise-wide perinatal data access by interfacing with other hospital systems, enterprise-wide charting solutions, and document repositories. OBIX's exclusive E-Tools for EFM assessment provide decision support that helps clinicians improve their practice & promote patient safety in EFM.

Clinical Computer Systems, Inc. (CCSI) is continually looking to improve our product in the healthcare market. We are committed to the development of the OBIX system based upon solutions that incorporate changes in technology, regulations, and are consistent with standards in the obstetrical department to support hospitals' strategic initiatives.

Company Information:

Clinical Computer Systems, Inc. - OBIX
715 Tollgate Rd., Suite H
Elgin, IL 60123

Contact: Mark Nester, Vice President, Sales & Marketing

Tel.: +1-847-622-0847

Fax: +1-847-622-0880

Email: mark.nester@obix.com

Web: www.obix.com

CONTOUR PRODUCTS, INC.



Contour Products®, Inc. is celebrating its 25th year of being an innovative leader in the specialty sleep, comfort and support industry. The company manufactures a variety of pillows, wedges, seat solutions and CPAP accessories that help to comfort, support and properly align the body for overall comfort and improved well-being. New and improved, Contour's CPAP Pillow 2.0 features 50% more head area with a plush traditional fiberfill pillowtop and an extra layer of removable foam for adjustable height. CPAP users can enjoy the freedom to sleep on side or back without the worry of the mask leaking or sliding off. The CPAP Pillow 2.0's special design features side pockets to accommodate the mask, reducing uncomfortable pressure on the face. Plus, the CPAP Pillow's orthopedic shape improves airway alignment and supports the spine's natural curves for a great night's sleep!

CONTOUR CPAP PILLOW 2.0 WORKS WITH ALL PAP THERAPY MASKS & BRANDS

BEFORE



AFTER



Company Information:

Contour Products, Inc.

4170 A Dwight Evans Road

North Carolina, Charlotte 28217

Contact: Breana Jones, Director of Marketing

Tel: +1-704-944-2816

Email: bjones@contourhealth.com

Web: www.contourhealth.com

FLAGSHIP SURGICAL, LLC

OPERATING ROOM SAFETY SOLUTIONS

State-of-the-Art Surgical Mats • Safety Products
• Fluid Management Solutions
Disposable, Economical, Practical



FLAGSHIP
Revolutionizing Today's Surgical Suites
SURGICAL
Made in the U.S.A.



THE SURGICAL MAT™
PATENTED

www.flagshipsurgical.com

THE MINI MAT™
PATENTED



FLUID DIAMOND™
FLOOR ASPIRATOR PATENT PENDING



THE SUCTIONER™
PATENTED



THE ECOSUCTIONER™
PATENTED



SAFE CORD™
FLOOR STRIP

**CONTACT US
TO TRY
OUR PRODUCTS!**

888-633-5843

www.flagshipsurgical.com

 @flagshipsurg #ORergonomics



DRI-SAFE™
ABSORBENT PADS

Company Information:

Flagship Surgical, LLC
16 Mt. Bethel Road, Suite 313
Warren, New Jersey 07059

Contact: David Siegel, USA Operations
Tel: +1-888-633-5843
Fax: +1-888-711-1909

Email: info@flagshipsurgical.com

Web: www.flagshipsurgical.com

HEALTH ENTERPRISES, INC.



Health Enterprises is a leading manufacturer of niche healthcare products. Over the last 40 years we have built a solid reputation for consumer preferred designs, operational excellence, and strong customer support. We export our products to over 50 countries worldwide, and were awarded a Commercial News USA Consumer Goods "Exporter of the Year" Award, Massachusetts Alliance for International Business "Ambassador's Award", and President's "E Award" for our commitment to global sales.

Our ACU-Life product line (www.healthenterprises.com) is distributed by reputable companies and top retailers worldwide, and is broken down into five basic categories:

- 1) **Ear Care:** Ear Wax Removal Syringe, DryEars Ear Drying Device, Deluxe Ear Cleanser, Oto-Scoop Ear Cleaner, Saline Ear Irrigator, Hearing Aid Accessories, Shooter's Aid Hearing Protectors, Premium Music Ear Plugs, Silicone & Foam Ear Plugs.
- 2) **1st Aid/Sports Therapy:** Hot & Cold Therapy Braces, Instant Hot/Cold Packs, Thera Pod Moist Heat & Cold Therapy, Plantar Fasciitis Support, Finger Splints, Finger Cots, Tubular Gauze and an All-Natural Antiseptic.
- 3) **Home Health:** Saline Neti Rinse Nasal & Sinus Cleansing Kit, Morning & Motion Sickness Bands, Shower Sleeves, Nasal Aspirators, Medical ID Jewelry.
- 4) **Compliance:** Medication organizers for every use/need (available imprinted in different languages), Pill Splitters, Pill Crushers, and Medication Dispensers (TRUE EASY oral syringe, Spoons, Droppers, Syringes)
- 5) **Lice:** Lighted Lice Comb, assorted Metal Pin Lice Combs, and a safe All-Natural Lice Killing Solution.

We have leadership positions in many niche product categories here in the US, and have profitable working relationships with larger distributors like McKesson, and leading store chains, like CVS Pharmacy, Walgreens, and Boots. Our products are CE marked for sale within the European Union, and sell well worldwide.

We also have a promotional products division that produces branded products for marketing purposes (e.g. Pill Splitters with company logos and information), and have had success working with hospitals, drugstores, pharmaceutical companies, and others. We can also imprint many of our products in different languages or in bilingual formats, and produce fully packaged **PRIVATE LABEL** products for leading retailers and companies worldwide.

Company Information:

Health Enterprises, Inc.

90 George Leven Drive

North Attleboro, MA 02760

Contact: Mr. Brooke Fishback, Director of International Sales

Tel.: +1-508-690-0727

Fax: +1-508-695-3061

Email: bfishback@healthenterprises.com

Web: www.healthenterprises.com

MEDICAL PREDICTIVE SCIENCE CORPORATION



Charlottesville, VA 22903 USA

Geoffrey Alms Tel: +1-434-825-9359

sales@heroscore.com



HeRO®

HeRO duet

- Neonatal infections cause many avoidable deaths throughout the world.
- HeRO helps doctors to diagnose infections earlier.

HeRO has demonstrated a Proven Mortality Benefit

- In the largest clinical trial in neonatology, HeRO has been proven to reduce mortality by over 20% (HeRO monitoring to reduce mortality in NICU patients, Research and Reports in Neonatology 2012:2 65-76)
- Among patients who had an infection, mortality is reduced by over 40%.
- HeRO responds to subtle patient changes caused by conditions such as sepsis, urinary tract infection and NEC.
- HeRO complements existing multi-parameter monitors and requires no additional leads or patient contact.

Company

MPSC focuses on the neonatal intensive care unit. Our HeRO line of products range from bedside monitors to central monitoring systems that can accommodate even the largest NICUs.

We are looking to expand our customer base in Europe, the Middle East, Asia, and elsewhere.

Our Customers say:

- "We rely on HeRO heavily."
- "We have already identified 3 babies who ... were detected and treated early. It's awesome!!"



2246 Ivy Road • Suite 17 • Charlottesville, VA 22903 USA • Ph:
+1 434-220-0714 • www.heroscore.com

MESA BIOTECH



Mesa Biotech is an emerging molecular diagnostic company with a focus on infectious disease. Our point of care (POC) platform is designed to make sophisticated molecular testing accessible, easy to use, affordable and rapid. It will provide physicians with the accurate results needed to make treatment decisions during the initial patient visit.

The platform consists of a compact, portable Dock and disposable, assay-specific test cassettes that will provide central laboratory quality testing at the point of care. Our initial product is a test for Flu A/Flu B that will provide:

- Actionable, laboratory-quality molecular test results at the POC in <30 minutes
- Greater accuracy than current immunodiagnostic POC tests without the need for confirmatory testing
- Lab quality molecular testing for substantially less capital investment than any other molecular system



Our customer is the physician who routinely treats adults and children in their offices, clinics, and emergency departments for diseases like influenza and strep throat. The Mesa Biotech Dock and test cassettes will be made available to through a network of select distribution partners in each country.

Mesa Biotech intends to launch the system in Europe as a CE-IVD marked product and in the US with FDA clearance and CLIA waived status.

Investigational Use Only – Not Available for sale in the US

Company Contact Information

6190 Cornerstone Court East, Suite 220

San Diego, CA 92121 USA

Phone: +1-858-800-4929

Info@Mesabiotech.com

For partnership and distribution inquiries please contact Emily Winn-Deen, Chief Strategy Officer

ewinn-deen@mesabiotech.com

For investment inquiries please contact Tom Willardson, Chief Financial Officer

twillardson@mesabiotech.com

Company Information:

Mesa Biotech

6190 Cornerstone Court, East, Suite 220

San Diego, CA 92121

Contact: Rick Lustig

Tel.: +1-858-225-8493

Email: rlustig@mesabiotech.com

Web: www.mesabiotech.com

NOVODIAX



We have developed technology which we have named "Direct IHC" - it means that a primary antibody is labeled with a unique PolyHRP, forming a new molecule that still works well in immunohistochemistry (IHC). We apply this technology to Intraoperative procedure to replace the current HE staining test. Our Intraoperative IHC diagnostics procedure is <15 minutes at RT. This technology allows us to bring the IHC procedure into the operation room.

Types of firms that we are targeting as distributors or end-users:

- Pathologists
- Surgeons
- Hospitals
- Pathology Labs

Company Information:

Novodiox, Inc.

3517 Breakwater Ave.

Hayward, CA 94545

Contact: Janet Yang, Director of Marketing

Tel.: +1-510-342-3043

Fax: +1-510-254-6704

Email: janetyang@novodiox.com

Web: www.novodiox.com

PEPIN MANUFACTURING, INC./MIDWAY MEDICAL



Pepin Manufacturing, Inc. is a privately owned and operated ISO-13485/CE certified full service contract manufacturer located in Lake City, Minnesota. Since 1993, PMI has been providing custom converting and fabrication services to a multitude of industries including medical, industrial, aerospace, defense, cosmetic and retail. PMI can assist customers with R&D, material sourcing and sampling, small run prototyping and mass manufacturing and private labeling. PMI specializes in contract manufacturing disposable products to each customer's specifications that utilize adhesives, films, nonwovens and other flexible materials. Pepin Manufacturing consistently strives to build close working relationships with each and every customer to provide exceptional total customer satisfaction and support.

Company Information

Pepin Manufacturing, Inc.
1875 Hwy 61 South
Lake City, MN 55041

Contact: Jon Solberg, Business Development Manager

Tel.: +1-651-345-5655

Fax: +1-651-345-5655

Email: jonathan@pepinmfg.com

Web: www.pepinmfg.com

PTS DIAGNOSTICS



PTS Diagnostics is an innovative point-of-care medical device manufacturer that partners with clinicians to provide information that helps improve the health of patients. The company's name represents the three pillars upon which it has built its long-term success: People, Technology and Service.

The company's CardioChek® family of products, which quickly measure patients' cholesterol (lipids) and glucose results, have screened over 120 million patients worldwide. The A1CNow® product line provides ongoing chronic disease management by monitoring A1C results.

PTS Diagnostics designs, manufacturers, and markets products for distribution in more than 120 countries around the world. More information is available at www.ptsdiagnostics.com

Company Information

PTS Diagnostics

7736 Zionsville Rd.

Indianapolis, IN 46268

Tel: 1-317-870-5610

Contact: Angela Hileman, Marketing Manager

Email: ahileman@ptsdiagnostics.com

Web: www.ptsdiagnostics.com

QUANTIMETRIX CORPORATION



2005 Manhattan Beach Boulevard
Redondo Beach, California 90278
USA

tel **+1 (310) 536 0006**
fax **+1 (310) 536 9977**
web **quantimetrix.com**

Our Quality Management System complies with the FDA Quality System Regulations (QSR's), SOR/98-282 (Canadian Medical Devices regulations) and is ISO 13485:2003 certified. Our products are compliant with 98/79/EC – the European Union's In Vitro Diagnostic Medical Device Directive.

Main products

Liquid Laboratory Quality Controls
Lipoprint® Lipoprotein Subfractions Testing System

Our company

Quantimetrix designs, develops and manufactures liquid, laboratory quality controls for the US and Global markets. Our world-class specialized portfolio of products improves the efficiency and reliability of laboratory testing and patient care. We're leaders in the field of liquid controls, having pioneered this technology for more than 40 years.

Our controls are crafted using a 200-step process. We pay meticulous attention to every detail to ensure that you get dependable results. We don't take shortcuts.

Our customers are healthcare professionals who come from hospitals, reference laboratories, doctor's offices and the research community. We've created a synergistic relationship with them through collaboration, support, and feedback. Being part of their solutions allows us to push the boundaries of our own research and development, resulting in products with a positive impact for the clinical laboratory and point-of-care testing.

Our OEM and Contract Manufacturing Services will partner with you to develop custom solutions to your exact specifications.

Our Liquid Urinalysis Quality Control Products Include:



They are compatible with most major laboratory and POCT analyzers including Siemens, Beckman Coulter, Roche and many more. We also design and manufacture liquid general chemistry and liquid special chemistry quality controls.

Our Lipoprint® Lipoprotein Subfractions Testing System is the only test that measures LDL & HDL subfraction cholesterol and is used in clinical & research laboratories, providing useful information in the risk assessment for atherosclerotic disease.



**Lipoprint®
Lipoprotein Subfractions
Testing System**

Company Information:

Quantimetrix Corporation
2005 Manhattan Beach Blvd.
Redondo Beach, CA 90278

Contact: Birgit Lilligren, International Sales Representative

Email: blilligren@quantimetrix.com

Web: <https://quantimetrix.com>

REGULATORY COMPLIANCE ASSOCIATES, INC.

REGULATORY COMPLIANCE ASSOCIATES® INC.

WELLNESS FOR BUSINESS®

Regulatory Compliance Associates® Inc. (RCA) provides worldwide services for the resolution of compliance, quality, product development, technical and regulatory challenges. We understand the complexities of running a life science business. Our backgrounds include every facet of R&D, operations, regulatory affairs, quality and manufacturing. We work on the front lines with our clients to help them thrive in a highly regulated industry. Founded in 2000, we are headquartered in southeast Wisconsin with offices in Florida and Warsaw, Poland. As your partners, we can negotiate the potential minefield of regulatory compliance with insight, hindsight, and the clear advantage of our unique expertise and experience.

RCA helps life science companies in the medical device, biotech and pharmaceutical industries including animal health, nutraceuticals and telemedicine/mHealth. Our client base spans Fortune 100 multinationals, private equity and law firms seeking technical expertise for their clients, family-owned enterprises, companies with proprietary products considering expansion or acquisition, domestic and international companies expanding to new geographic markets or seeking local assistance.

Company Information:

Regulatory Compliance Associates Inc.

10411 Corporate Drive, Suite 102

Pleasant Prairie, WI 53158

Tel: 1-262-842-1250

Contact: Lisa Michels, General Counsel

Email: l.michels@rcainc.com

Web: www.rcainc.com

RPS DIAGNOSTICS



RPS Diagnostics is an emerging developer, manufacturer and marketer of rapid, point-of-care diagnostic tests. RPS products bridge the gap between current clinical practice and standard of care, helping physicians provide the best possible patient management while acting as good stewards of therapeutic resources. Founded in 2004, RPS's innovative and patented technology platform facilitates the development of a spectrum of cost-effective tests to support the rapid diagnosis of patients with infectious diseases and inflammatory conditions. RPS tests have high sensitivity and specificity, and can be easily performed by a clinician or their staff without extensive training or additional equipment.

RPS has CE mark on a new and innovative product, FebriDx, for which we are seeking qualified distribution partners. Qualified distributors should have the following characteristics:

- An established business with a well-trained sales force
- Experience in selling point-of-care and infectious disease diagnostic products to physicians, pharmacists, and other customers (market-dependent) who utilize point of care tests
- Strong marketing support, including the ability to create and execute product launch plans and connect with key thought leaders in target markets

FebriDx is a rapid, in-office test that uses a fingerstick blood sample to help identify patients suffering from a clinically significant acute respiratory infection (ARI) as well as differentiate viral from bacterial etiology of disease. The FebriDx test simultaneously detects elevated levels of two biomarkers – Myxovirus resistance A (MxA) and C-reactive protein (CRP). Results are available in 15 minutes, allowing for an effective treatment plan to be established at the point of care.

A clinically significant infection, or bona fide infection, is defined by the Infectious Disease Society of America as the identification of a pathogen by antigen detection, culture, or other molecular techniques in association with a systemic immune host response. The lack of a systemic immune response is consistent with

colonization or carrier state. Viral and bacterial cultures, PCR, and rapid antigen tests are useful for identifying pathogens, but cannot differentiate colonization from clinically significant infection. By measuring the body's systemic immune response to ARI – through the recognition of elevated biomarkers – FebriDx can make this distinction at the point of care.

Company Information:

RPS Diagnostics

7227 Delainey Court

Sarasota, Florida 34240

Contact: Chris Michaels, VP of Strategic Development

Tel.: +1-941-556-1850

Fax: +1-941-556-1851

Email: michaels@rpsdetectors.com

Web: www.RPSdetectors.com

THERAFIRM: A BRAND OF KNIT RITE, INC.

THERAFIRM®

THERAPEUTIC GRADIENT COMPRESSION HOSIERY



SUMMARY OF MEDICAL PRODUCT LINE

THERAFIRM, a brand of Knit-Rite, Inc., is a Kansas City, KS based compression hosiery manufacturer with all manufacturing operations in Hamlet, NC. For over 50 years, THERAFIRM has been a leader in manufacturing healthy, gradient compression products. Knit-Rite, Inc. purchased THERAFIRM in 2000 and has re-invented the brand & product with updated colors, new styles and high quality standards. THERAFIRM gradient compression hosiery delivers a controlled amount of pressure greatest at the ankle and gradually decreases towards the top of the stocking to promote better blood flow and assist in preventing swelling. THERAFIRM is 100% made in the USA in our own manufacturing facilities. THERAFIRM products are quality inspected, ensuring superior, true gradient compression garments. Products endure constant evaluation and adjustment to meet quality standards and customers' needs. THERAFIRM has a certified quality system, receiving ISO 13485:2003 certification. THERAFIRM has evolved under new ownership through innovation, adding 6 new lines of product since 2008. With our roots in the medical field, all products are developed with consumer's health top of mind. Some products claiming to offer "compression" are not true gradient compression products and may contain little to no compression or actually offer reverse compression. THERAFIRM's unique ability to combine healthy, true gradient compression with the most up-to-date technologies available results in superior, quality compression garments.

TARGETED FIRMS

Currently exporting to about 40 countries, THERAFIRM has never actively sought international partners. Most of the international partners we have come to us looking to carry our line and THERAFIRM's largest export presence is in Canada, Mexico, Central and South America. In 2016, Evan McGill was named Executive Vice President of Business Development and looked to increase the export side of the company business. Currently, THERAFIRM is looking for mid-sized to large distributor partners in various parts of the world, including, but not limited to, Brazil, China, Japan, India, Russia, South Africa and the UK.

Company Information:

Therafirm, A Brand of Knit-Rite

120 Osage Ave.

Kansas City, KS 66105

Contact: Evan McGill, EVP of Business Development

Tel.: +1-913-279-6336

Fax: +1-800-462-4707

Email: emcgill@knitrite.com

Web: www.therafirm.com / www.knitrite.com

UVALRX THERAPEUTICS



Intravenous Light Therapy

Based in the US, UVALrx Therapeutics is dedicated to evidence-based medicine in the field of light therapy and offers the first intravenous, concurrent delivery of ultraviolet-A (UVA) and multiple visible light wavelengths for treating a variety of medical indications. The UVALrx Treatment system received its CE mark in July of 2015 with 8 indications for use. In addition to two Nobel Prizes and NASA-backed research, hundreds of international clinical trials have verified the health benefits of light-based therapies utilizing the specific wavelengths of light used by the UVALrx™ Treatment System. For more information, please visit <http://uvlrx.com>.

UVALrx is seeking distribution partners across Europe, including Germany and Asia. We are looking for medical device distributors with established relationships in hospitals, clinics and practices promoting wellness and treating mitochondrial disorders and infectious diseases. We are seeking also seeking connections with markets serving sports, anti-aging, and integrative medicine.

Company Information:

UVALrx Therapeutics
200 East Carrillo Blvd, Suite 101
Santa Barbara, California 93101

Contact: Paul LeMert

Tel.: +1-844-885-7979

Email: paul@uvlrx.com

Web: www.uvlrx.com

WEAVER AND COMPANY

WEAVER

and company



Nuprep® Skin Prep Gel

Weaver and Company's Nuprep® Skin Prep Gel is used to lightly abrade the electrode site prior to the electrode being put in place. Proper skin preparation at the electrode site is a crucial step to achieving quality tracings. Nuprep® effectively lowers skin impedance by stripping away the top layer of dead skin cells, removing any perspiration or previously applied skin lotion. The mild abrasive formula of Nuprep® improves conductivity and helps achieve maximum efficiency and improved tracings with any monitoring machine. Nuprep® eliminates problems such as diaphoresis and unwanted artifacts.

Ten20®Conductive Paste

Weaver and Company's Ten20®Conductive Adhesive Paste is used to keep monitoring electrodes in place particularly on the head. Ten20® contains the right balance of adhesiveness and conductivity to allow the electrodes to remain in place while

maximizing the transmittance of electrical signals. Ten20® has a non-drying formula making it very easy for post-test cleanup. A quick rinse with warm water is all that is required to remove Ten20® from hair without the need for harsh chemicals.

Target: New Distributors

Weaver and Company is looking for a small, select number of new distributors in different countries, who would carry our products in stock and deliver exceptional customer service and immediate fulfillment of orders. Weaver and Company is a registered U.S. Medical Device manufacturer and our products, Nuprep ®Skin Prep Gel and Ten20® Conductive paste are Class II in the US and Class I in Europe. Both products are very well known in the Neurology, Cardiology, and Sleep diagnostic arenas. Many hospitals and private clinics use these products every day for cardiac rehabilitation monitoring, EEG and ECG exams, stress tests and Holter monitoring.

For more information, please contact us at:

sales@weaverandcompany.com or visit

<http://www.weaverandcompany.com/find-a-distributor.html>

to see if your location may be a good fit.

Company Information:

Weaver and Company

565 Nucla Way, Unit B

Aurora, CO 80011

Contact: Pam Duresky

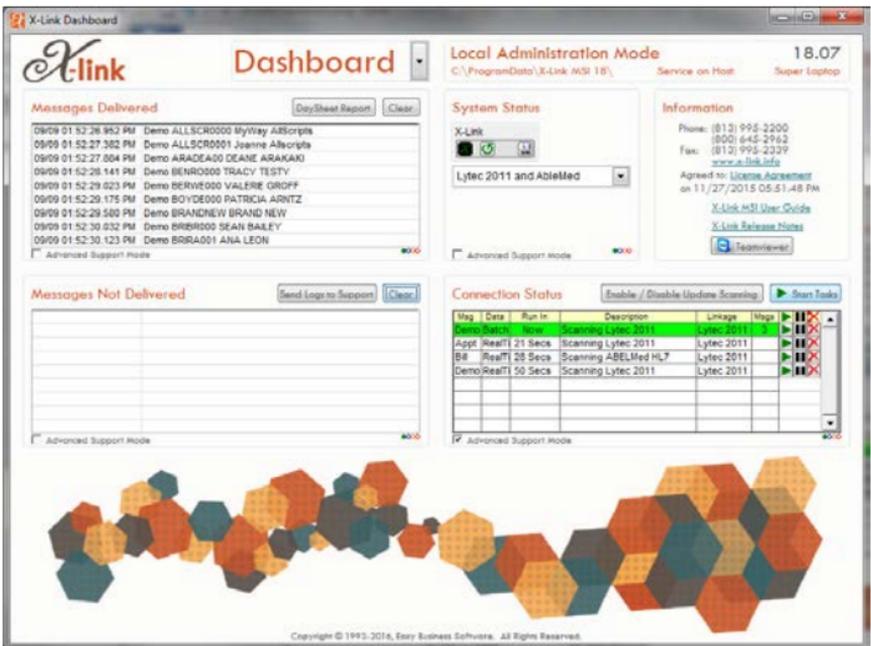
Tel.: +1-303-366-1804

Fax: +1-303-367-5118

Email: info@weaverandcompany.com

Web: www.weaverandcompany.com

X-LINK MEDICAL SOFTWARE INTERFACING



X-Link Medical Software Interfacing helps tens of thousands of facilities and practitioners by connecting healthcare data for true interoperability. X-Link addresses the biggest disruptive challenge in the healthcare market today: allowing the industry to use their existing but disconnected software systems. X-Link is a flexible software that links any type of software system, any kind of data, for any medical specialty.

The technology behind X-Link provides the ability to deploy data interfaces faster and at a significantly lower price than our competitors. With over 400 off-the-shelf supported interfaces, hundreds of thousands of different software system combinations can be linked. Systems currently unsupported can be developed easily and will work immediately with all of the 400+ X-Link

supported software systems. X-Link is available in workstation, server and cloud editions.

X-Link scales across the healthcare ecosystem with installations in hospitals, clinics, and physician's offices, as well as state, federal and international projects.

Seeking partners/distributors in the following countries:

Highest priority:

- Germany

High priority:

- Austria
- Netherlands
- Norway
- Sweden
- Switzerland

Medium priority:

- Australia
- Belgium
- Canada
- Denmark
- Finland
- France
- Iceland
- Israel
- Japan
- New Zealand
- Poland
- Portugal
- Republic of Korea
- Singapore
- Slovakia
- Slovenia
- Spain
- United Kingdom

Company Information:

X-Link Medical Software Interfacing
3632 Land O Lakes Blvd., Suite 101
Land O Lakes, FL 34639
Contact: Gary Gorsline
Tel.: +1-813-995-2200
Fax: +1-813-995-2339
Email: garyg@x-link.info
Web: www.x-link.info

Gold Sponsorship Level:



Silver Sponsorship Level:



KALMS & PARTNER CONSULTING
DEVICE ACCESS GERMANY



Bronze Sponsorship Level:



We thank all Sponsors of our USA Reception for their generous support.

Notes

