

Dear Economic Development Partners:

As you all know, the next SelectUSA Investment Summit will take place in Washington, DC, on **June 19-21, 2016**. This year, we also plan to arrange a select number of pre-summit investment missions for our Chinese investors. The plans are still in the pipeline, but given your previously-stated interest, I wanted to let you know what to expect when the official announcement comes out.

Based on the success of last year, we are looking to take small delegations (10-12 people max), preferably with a sectoral focus, to one or two locations. What seemed to work well last year were those stops that arranged site visits that had high-level local government participation, roundtables that allowed other successful Chinese investors to share their experiences, and translation services. Preference will be given to new locations that have not hosted one of our investment missions in the past.

In order for us to better recruit, we will be looking for EDOs to provide us with portfolios of specific projects for investor consideration.

We will make sure you are notified when the final announcement is made. I look forward to receiving your proposals!

Sarah Kemp
Senior Commercial Officer
U.S. Embassy in Beijing