



Video Conferencing Program Price Policy

All prices below assume the event will take place during normal business hours, 8:00am - 5:00pm, Monday to Friday. Testing should be taken place before the actual event.

Video Conferencing Programs Price List: All quotes exclusive of line charges

CS Video Briefing: If just a "counseling session" that does not require extensive research, preparation - no charge.

Video Gold Key: \$50 per meeting on top of regular Gold Key charges.

Video Conference Hosting: \$150 plus \$50/hr (staffing fee)

Videoconferencing Facilities

Would you like to talk with a commercial officer in China without having to take the 13-hour flight? Need to meet with a Chinese buyer, but can't get away? Our state-of-the-art videoconferencing facilities in CS China offices in Beijing, Shanghai and Guangzhou, can offer you a cost-effective and timesaving alternative to long-distance travel.

While we always encourage U.S. exporters to conclude advanced negotiations on-site, CS China has joined CS Worldwide in offering U.S. Government and U.S. exporters this opportunity to meet 'virtually' face-to-face with potential buyers and partners, discuss business opportunities, conduct interviews and gain valuable insight in the China market, before you even decide to leave your home town.

Services:

Video Market Briefings – Offered to U.S. Government and groups of U.S. exporters through our Export Assistance Centers, to help you gain customized market information as well as identify and evaluate key dynamics within the Chinese market prior to formal entry. An important objective of the Video Market Briefing is to help you recognize the opportunities and challenges of the Chinese market. You may submit a short list of questions in advanced on issues such as: specific industries regions, markets, or the competitive environment in China. Some standard charges may not apply.

Videoconference Hosting – offered to individual U.S. exporters and Chinese buyers/investors. We provide the venue, marginal liaison work and technical support. All charges apply.

Video CS – We can also provide and/or supplement several of our standard CS services via videoconference, including the [Gold Key Service](#) and [International Partner Search](#). Discounted charges may apply.

Cost: (Non-inclusive of charges assessed by our partner hosts, if applicable)

Depending on the level of service you require, use of CS China videoconferencing facilities can incur nominal site charges as well as line-use charges, should the ISDN call be initiated from China.

Standard set-up fee: \$150 (flat rate)

Standard hourly rate: \$50 per meeting hour

ISDN Line Charges from Beijing:

Line charges are based on actual local telecom rates and may vary from post to post. The following line charges apply in Beijing. For Shanghai or Guangzhou line charge rates, please inquire with the post directly.

Speed	Charge
128k	\$2.00/min
256k	\$4.00/min
384k	\$6.00/min

To request this service, please contact your nearest U.S. Commercial Service [Export Assistance Center](#), call 1-800-USA-TRADE, or email us at Office. Shanghai@Trade.Gov

Links

1. [http://: www.export.gov/china](http://www.export.gov/china)
2. Mail to: Office.Shanghai@Trade.gov