



U.S. Commercial Service Liaison Office to the Asian Development Bank

Our Mission:

The U.S. Commercial Service Liaison Office to the Asian Development Bank (CS ADB) is part of the U.S. Commercial Service's global network of export development offices. Our mission is to help U.S. firms pursue ADB business opportunities in 45 Asian developing countries. CS ADB also works with U.S. sponsors of private projects who can benefit from the lending and risk mitigation activities of the ADB's Private Sector Finance Department and the Office of Co-financing. U.S. firms are eligible to bid on all ADB-funded procurement and consulting opportunities. From 2011 to 2015, U.S. firms won approximately \$1.5 billion in contract awards.

ADB business opportunities occur principally in these sectors:

- **Agriculture and Natural Resources** (including conservation and disaster management)
- **Education and Training** (including distance learning)
- **Energy** (including electric power, oil & gas and renewable energy)
- **Environment** (including water supply, waste treatment and environmental management)
- **Financial Services** (including banking, insurance, project finance and SME development)
- **Healthcare and Nutrition** (including telemedicine)
- **Information Technology and Telecommunications** (incl. e-governance and emergency networks)
- **Infrastructure** (including basic infrastructure, housing and urban development)
- **Transportation** (including road, rail, port and airport projects)

Our Services:

- **Market Research:** Status reports on planned and approved ADB-supported technical consulting contracts, development programs and infrastructure projects, including public tenders generated from ADB assistance. Organization of project opportunities in CS ADB Market Briefs for selected sectors and countries. This research can be accessed and ordered through our website – <http://www.export.gov/adb/tradeleads/index.asp>.
- **Counseling:** Advise U.S. firms on ADB procedures and opportunities.
- **Key Contacts:** Assist US clients with "Business Facilitation" appointment schedules, and organize more formal presentations by US firms to key ADB officers and project staff.
- **Trade Events:** Organize ADB Business Opportunities Seminars in the United States and Asia.
- **Advocacy:** Provide U.S. Government advocacy on behalf of U.S. firms to support transparent competition.

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