

## U.S. Commercial Service

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### Organization Description

The [U.S. Commercial Service](http://www.export.gov) assists Canadian firms do business with American exporters of goods and services interested in selling to Canada! The [U.S. Commercial Service](http://www.export.gov) at the United States Embassy in Canada is part of a worldwide network with a presence in more than 100 cities in the United States and in more than 75 countries around the world.

Our mission is to promote business between the Canadian and United States business communities. We help Canadian businesses import or become agents or distributors of U.S. made goods and/or services. The U.S. Commercial Service offers customized solutions to help U.S. exporters, particularly small and medium sized businesses, successfully expand exports to new markets. Our global network of trade specialists will work one-on-one with you through every step of the exporting process, helping you to:

- Target the best markets with our world-class research
- Promote your products and services to qualified buyers
- Meet the best distributors and agents for your products and services
- Overcome potential challenges or trade barriers via our Advocacy program
- Gain access to the full range of U.S. government trade promotion agencies and their services, including export training and potential trade financing sources

### The International Buyer Program (IBP) - Bringing International Buyers to U.S. Trade Shows!

The [IBP](http://www.export.gov) is a joint government-industry effort that brings thousands of international buyers to the United States for business-to-business matchmaking with U.S. firms exhibiting at major industry trade shows. Every year, the [IBP](http://www.export.gov) results in approximately a billion dollars in new business for U.S. companies, and increased international attendance for participating U.S. trade show organizers. See our list of upcoming IBP shows at <http://2016.export.gov/ibp/>

To learn more about the services offered by the U.S. Commercial Service office in Canada visit: [www.export.gov/canada](http://www.export.gov/canada) or [www.buyusa.gov/canada](http://www.buyusa.gov/canada)