



## AVTECH Software, Inc. – Booth 807

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### Company Representative(s) at DEFSEC Atlantic 2016

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### Company Profile

[AVTECH Software](#) (AVTECH) is a private corporation that was founded in 1988. It is a computer hardware manufacturer and software developer whose [Room Alert](#)® products monitor temperature, humidity, flood, power, smoke and more in data centers and other facilities in 181 countries worldwide.

### Product Lines and Capabilities

- [Room Alert](#)® monitors computers rooms, data centers, equipment closets, warehouses, greenhouse, pharmaceutical and other facilities for conditions such as temperature, humidity, flood, power, smoke, air flow, room entry, motion, and more. Alerts notify staff before minor issues become major ones. Sensors are available for all environment conditions that could cause damage to critical facilities or important assets.
- [GoToMyDevices.com](#)™ is AVTECH's cloud service for monitoring Room Alert® from any location, with advanced alerting, customized reporting, maps for multiple locations, and more.
- Device ManageR™ will automatically discover devices across the network, log and graph sensor data, alert users when environmental events occur or thresholds are passed, and allows reporting, auto response, and more.

### Business Objective(s)

- Distributor/wholesaler
- Seeking agent/sales representative
- Direct sales

### Quality Standards

- FCC
- CE
- VCCI
- ISO 9001
- Made in USA

### Competitive Advantages

For almost 30 years, AVTECH's products have been trusted by organizations in every industry and on every continent. For instance, AVTECH products are heavily used by the Fortune 1000, U.S. Government, U.S. Military, banking, telecommunications, energy, silicon and high tech manufacturing, pharmaceuticals, public utilities, defense contractors, publishing, education and organizations of all types and sizes.