



# U.S. EMBASSY DELEGATION TO DEFSEC ATLANTIC 2015



## COMPANY AND CAPABILITIES DIRECTORY

SEPTEMBER 8-10, 2015  
HALIFAX, NOVA SCOTIA

## *Embassy of the United States of America*

### *Minister Counselor - Commercial Affairs*

On behalf of the U.S. Commercial Service of the Embassy of the United States of America in Canada, I invite you to meet the members of the U.S. Embassy Delegation to DEFSEC Atlantic 2015, in Halifax, Nova Scotia, September 8-10, 2015. Canada and the United States share a very unique relation, and our objective is to continue strengthening our level of business cooperation and integration in the years to come.

Our group seeks to foster strategic alliances with Canadian aerospace, security and defense companies, and to provide government, academia and industry with added value to enhance Canada's Key Industrial Capabilities and specific Market Segments. The group of companies listed in this directory bring extensive expertise gained while supporting the defense industry both in the United States and at other international markets. Please consider the use of their technology when presenting an overall solution to Canada's various end users.

These companies are also very interested in learning about your organization, to engage in exciting business opportunities, and to exchange best practices that will contribute to the mutual long-term growth and competitiveness in the global defense market.

My U.S. Commercial Service team attending the show can assist you in connecting with our delegation members; their contact information is listed on the last page of the directory.

We wish you and your organization a productive time at DEFSEC Atlantic 2015.

Sincerely,

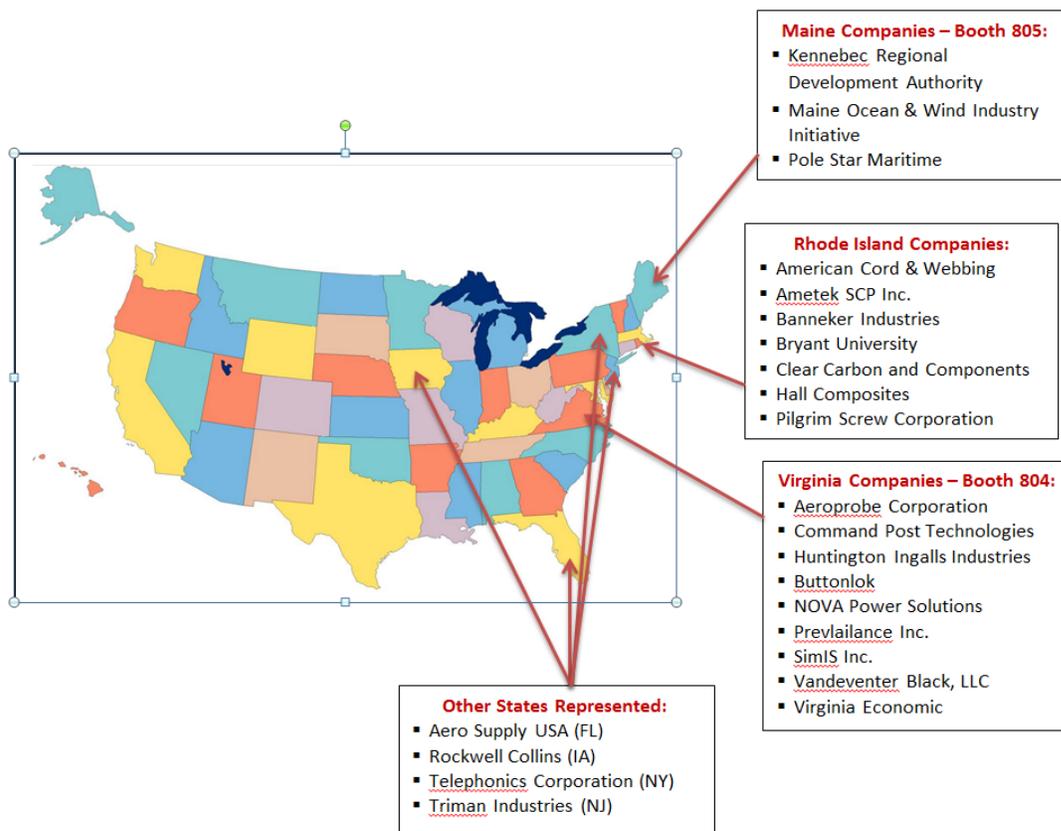


A handwritten signature in black ink, appearing to read 'Richard Steffens'.

Richard Steffens  
Minister Counselor for Commercial Affairs  
U.S. Embassy, Ottawa, Canada

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## **Aero Supply USA - Aerospace Hardware and Electronic Components**

**Address:** 21941 US Hwy 19 North, Clearwater, FL 33765  
**Tel:** (727) 754-4915  
**Website:** [www.aerosupplyusa.com](http://www.aerosupplyusa.com)

### **Company Representatives at DEFSEC Atlantic 2015**

**Name:** Robert Ramirez - Director of Operations  
**Tel:** (727) 754-4915  
**Email:** [rramirez@aerosupplyusa.com](mailto:rramirez@aerosupplyusa.com)

**Name:** William Tayler - CFO/Business Development  
**Tel:** (727) 754-4915  
**Email:** [wtayler@aerosupplyusa.com](mailto:wtayler@aerosupplyusa.com)

### **Company Profile**

Aero Supply USA is a minority woman owned small business and a broad line stocking distributor of aerospace, commercial, industrial, medical device and military grade electronic components and hardware.

### **Business Objectives**

- Seeking opportunities with commercial and military aviation manufacturers and MRO facilities for Fixed and Rotor Aircrafts.
- Seek new customers in the Canadian aerospace market to determine supply chain opportunities.
- Gain commercial intelligence as to the competitive and potential barrier issues to be faced.

### **Product Line**

- |   |                       |  |
|---|-----------------------|--|
| ▪ Aerospace fasteners                         | ▪ Switches            | ▪ Diodes                                       |
| ▪ Clamps                                      | ▪ Integrated circuits | ▪ All other commercial or military commodities |
| ▪ AN/MS/NAS/BAC/DS C02140 Mil-Spec connectors | ▪ Memory              |  |
|   | ▪ Capacitors          |  |
|   | ▪ Resistors           |  |

Our specialty is the supply of hard-to-find, obsolete, end-of-life, allocated, or discontinued parts.

### **Quality Standard(s)**

Certified to AS9120A:2009 ISO 9001:2008 standard and the FAA 0056 Advisory Circular

### **Competitive Advantages**

- |  |  |
|--|--|
| ▪ DLA/JCP  | ▪ MRO tools and materials support  |
| ▪ OEM Tier 1&2 supplier for airframe manufacturers of various aircraft platforms | ▪ Allocation of: spares, fasteners, avionics, electronics, composite materials |
| ▪ Engineering/contract manufacturing of ground support equipment                 | ▪ Hard to find, Obsolete, End of Life parts                                    |
| ▪ Engineering/manufacturing of End of Life Program- Legacy parts                 | ▪ OTSS- off the Shelf Stock program  |
|  | ▪ Bill of materials kitting  |
|  | ▪ AOG - 24/7 supply chain rescue   |



## **Aeroprobe Corporation – Booth 804**

**Address:** 200 Technology Drive Christiansburg, VA 24073  
**Tel:** (540) 443 – 9215  
**Website:** [www.aeroprobe.com](http://www.aeroprobe.com)

### **Company Representative at DEFSEC Atlantic 2015**

**Name:** Josh Bishop - Senior Account Manager  
**Tel:** (540) 293 – 0008  
**Email:** [josh.bishop@aeroprobe.com](mailto:josh.bishop@aeroprobe.com)

### **Product Line(s)**

- Flow Measurement Systems
- Air Data Systems
- Air Data Probes
- Multi-Hole Probes
- Fast Response Probes
- OmniProbes
- Miniature Rake Probes
- High Temperature Probes
- Data Acquisition Software
- Calibrations

### **Business Objective(s)**

Aeroprobe Corporation is a leading producer of air data and flow measurement systems to aerospace, automotive, turbomachinery, wind turbine, and wind tunnel testing industries around the world. The combination of their probes with their data analysis software enables the collection of highly accurate pressure and velocity data in complex, specialized environments.

### **Competitive Advantages**

- High quality
- Innovative
- Accurate
- Customized Engineered Measurement Solutions



## American Chamber of Commerce in Canada

**Address:** PO BOX 492, Manotick, ON, K4M 1A5, Canada  
**Tel:** (613) 228-9474  
**Fax:** (613) 248-7961  
**Website:** [www.amchamottawa.ca](http://www.amchamottawa.ca)

### Company Representative at DEFSEC Atlantic 2015

**Name:** Rick Tachuk – Chairman, AmCham Canada  
**Tel:** (613) 293-5250  
**Email:** [rtachuk@amchamcanada.ca](mailto:rtachuk@amchamcanada.ca)

### Company Profile

Based in Ottawa, AMCHAM National Capital Region represents a wide variety of U.S. and Canadian companies from key sectors vital to the economic security, growth, and prosperity of the Canadian and U.S. economies. The focus of the chapter is providing advocacy, policy creation, professional development and networking programs and activities focused on cross-border business issues.

### Business Objective(s)

Business Facilitation Service Provider with a focus on Cross Border Business Development.

### Services

- Advocacy
- Policy creation
- Professional Development
- Networking Programs and Activities
- Member Services

### Competitive Advantages

AmCham Canada is the leading business organization in Canada focused exclusively on cross-border trade and investment issues. Through its national network of Chapters, AmCham Canada is positioned to assist and facilitate business opportunities in each Canadian province and across the United States.



# AMERICAN CORD & WEBBING

Made in America for the World since 1917.

## American Cord & Webbing

**Address:** 88 Century Dr. Woonsocket, RI 02895  
**Tel:** (401) 762 – 5500  
**Fax:** (401) 762 – 5514  
**Website:** [www.acw1.com](http://www.acw1.com)

### Company Representative at DEFSEC Atlantic 2015

**Name:** Danielle Sobolewski - International Sales Manager  
**Tel:** (401) 762 – 5500 x 107  
**Email:** [dsobolewski@acw1.com](mailto:dsobolewski@acw1.com)

### Company Profile

ACW is a manufacturer of military approved, Berry Amendment compliant and U.S. made narrow fabrics and plastic hardware. We specialize in custom call outs as well as specification compliance such as, but not limited to, FAR 25.853, NFPA 1971-2013 and UL approvals for the flotation industry.

### Business Objective(s)

Looking to connect and find new business opportunities in selling direct to the Canadian government and the OEM's that manufacture items used in military applications as well as civil applications such as but not limited to police, fire, etc.

### Product Line(s)

- Mil spec webbing and hardware
- US made webbing and hardware
- Berry Amendment Compliant webbing and hardware.



### Quality Standard(s)

NFPA 1971-2013 applications

### Competitive Advantages

- Webbing and hardware approvals for mil spec items
- FAR 25.853 applications
- NFPA 1971-2013 applications
- UL approvals for flotations and other stringent call outs
- 99% of all items are made in the USA and fall under NAFTA requirements.
- All military items fall under EAR99 requirements



SCP Inc.

## Ametek SCP Inc.

**Address:** 52 Airport Road, Westerly, RI 02891, USA  
**Tel:** (401) 466 – 4232  
**Fax:** (401) 481 – 7586  
**Website:** [www.ametekscp.com](http://www.ametekscp.com)

### Company Representative at DEFSEC Atlantic 2015

**Name:** Paula Christina Macleod - Sales Director  
**Tel:** (401) 481 – 7586  
**Email:** [paula.christina@ametek.com](mailto:paula.christina@ametek.com)

### Company Profile

Formerly SEACON Phoenix, Inc., SCP was acquired by AMETEK, Inc. in 2007. AMETEK SCP is a unit of AMETEK, Inc., (AME), a leading global manufacturer of electronic instruments and electromechanical devices with annual sales of \$3.3 billion with over 200 divisions and 12,500 employees. AMETEK SCP, Inc. has 67 employees with a current market mix of 80% navy domestic and international applications, and 20% commercial oil and gas. AMETEK designs, manufactures and tests interconnect systems for use in extreme environments.

### Business Objectives

- Expand Offerings to Canada for underwater cable assemblies and interconnect solutions
- Seek business relationships with agents, end-users and joint-venture partners
- Establish relationships with procurement agencies; R&D; labs
- Establish relationships with Navy R & D; shipbuilders; primes and underwater equipment/system manufactures.

### Product Lines

- Rugged Gigabit and Ethernet Connectors
- Hull Penetrators
- Downhole Tool Inserts
- Cable Assembly
- Fiber Optics Feed Thru

### Competitive Advantages

AMETEK SCP is a system solution provider that manufactures cables, connectors, hull penetrators, and dip loops that support marine and deep well oil and gas platforms. We specialize in providing superior quality end-to-end solutions that work in extremely harsh environments while working with customers to meet their needs economically. We pride ourselves in providing a superior engineering staff that will enable our customers to meet or exceed their system requirements. We value our customers and work closely with them to maintain long lasting relationships as both of us grow, maintaining an eye towards new technology and lean manufacturing to provide our customers with economic savings on new and old products.



World Class Supply Chain Solutions

## Banneker Industries, Inc.

**Address:** 582 Great Road, Suite 101, North Smithfield, RI 02896, U.S.A.

**Tel:** (401) 534 – 0027 **Fax:** (401) 534 – 0033

**Website:** [www.banneker.com](http://www.banneker.com)

### Company Representative(s) at DEFSEC Atlantic 2015

**Name:** Megan McKinney – Sr. Business Develop.

**Tel:** (401) 534 – 0027, ext. 143

**Email:** [mmckinney@banneker.com](mailto:mmckinney@banneker.com)

**Name:** Scott Billingslea – Associate, Bus. Develop.

**Tel:** (401) 534 – 0027, ext. 183

**Email:** [sbillingslea@banneker.com](mailto:sbillingslea@banneker.com)

### Company Profile

Banneker has been providing world-class supply chain management solutions, specializing in third-party logistics (3PL) services for almost 25 years to the Aerospace and Defence Industries. “Team Banneker” delivers value through a unique mix of 3PL services including Value-Added Warehousing, Procurement, Inspection, Kitting, Packaging & Fulfillment, Distribution and Onsite Services. Our focus on process development and improvement allows us to manage a wide range of inventory and deliver with speed and agility.

### Product Line(s)

Value-Added Warehousing, Procurement, Inspection, Kitting, Packaging & Fulfillment, Distribution and Onsite Services.

### Business Objective(s)

- Identify new business opportunities that align with our core competency as a world-class logistics service provider.
- Identify new business partners in order to add value and establish teaming relationships for mutual success and growth.

### Quality Standard(s)

- AS9100, ISO 9001, ISO 14001
- Six Sigma Trained (Black Belts)
- Classified personnel, processes & facilities: COMSEC custodians
- Certified Professionals in Supply Management (CPSM)
- ASQ Certified Quality Auditors & Inspectors; RABQSA Certified AS9100 Aerospace Quality Management System Lead Auditor
- Defense Logistics Agency (DLA) Qualified Suppliers List of Distributors (QSLD) for Class 2 & Class 3 Threaded Fasteners, Rivets and Quick Release Pins

### Competitive Advantages

- Quality, Affordability, Adaptability, and Proven Performance.
- NE and SE geographic locations ideal for centrally located warehousing and distribution.
- Ability to manage on-site operations as well and utilize our own sites allowing our customers to focus on their core capabilities and bottom line.
- Certified small, woman, and minority-owned enterprise.



## **Borden Ladner Gervais LLP.**

**Address:** World Exchange Plaza, 100 Queen St, Suite 1100, K1P 1J9  
**Tel:** (613) 237 – 5160  
**Fax:** (613) 230 – 8842  
**Website:** [www.blg.com](http://www.blg.com)

### **Company Representative(s) at DEFSEC Atlantic 2015**

**Name:** Paul Fortin - Regional Director of Bus. Development  
**Tel:** (613) 787-3583  
**Email:** [pfortin@blg.com](mailto:pfortin@blg.com)

**Name:** Jason Mueller-Neuhaus, JD, M.Sc. (Physics)  
Lawyer, Patent & Trade-mark Agent  
**Tel:** (613) 787-3539  
**Email:** [jmuellerneuhaus@blg.com](mailto:jmuellerneuhaus@blg.com)

**Name:** Gerry Stobo - Lawyer  
**Tel:** (613) 787-3555  
**Email:** [gstobo@blg.com](mailto:gstobo@blg.com)

### **Company Profile**

Borden Ladner Gervais LLP (BLG) is a full-service, national law firm focusing on business law, commercial litigation and intellectual property solutions for our clients. With more than 750 lawyers, intellectual property agents and other professionals in six Canadian cities, BLG assists clients with their legal needs, from major litigation to financing and patent registration. BLG is strategically located in Calgary, Montréal, Ottawa, Toronto, Vancouver, and the Waterloo Region.

BLG recognizes that businesses operating in the security and defence industry sectors routinely encounter complex issues which require a specialized type of legal expertise. BLG's Defence and Security Industry Group regularly advise defence industry clients with respect to government procurements and bid disputes; export controls and economic sanctions; access to information requests; federal and provincial lobbying rules; joint ventures and teaming agreements; intellectual property rights; as well as various other types of corporate, commercial and litigation matters.

BLG has the national strength and the local knowledge to act as your trusted advisor. Our comprehensive approach allows us to bring together teams from across the firm to address our clients' most pressing and complex legal needs.

For more information, please visit [www.blg.com](http://www.blg.com)



## **Chafee Center for International Business at Bryant University Rhode Island Economic Development Corporation**

**Address:** 1150 Douglas Pike, Smithfield, RI 02917 USA  
**Tel:** (401) 232-6407  
**Fax:** (401) 232-6416  
**Website:** [www.bryant.edu](http://www.bryant.edu)

### **Company Representative at DEFSEC Atlantic 2015**

**Name:** Linda J. Woulfe - International Business Development  
**Tel:** (401) 232-6525  
**Email:** [lwoulfe@bryant.edu](mailto:lwoulfe@bryant.edu)

### **Company Profile**

The John H. Chafee Center for International Business (located at Bryant University), the Rhode Island Economic Development Corporation, and the RI Procurement Technical Assistance Center, work closely with Rhode Island businesses to assist them with their business development efforts, particularly with their international business. Our joint goal, through the support of increased exporting, is to promote growth of the Rhode Island economy by engaging our states businesses, and collectively providing market focused training, counseling, research, and technical and financial support.

### **Product Line(s)**

- One-on-one counseling
- Market Research
- Trade Missions
- Trade Show participation
- Training Programs
- Financial Aid Assistance
- Technical Assistance

### **Business Objective(s)**

To meet potential contacts for RI companies to develop buyer relationships as well as potential contacts for our organizations to promote trade relations with the Canadian government.

### **List of RI companies attending DEFSEC Atlantic 2015**

- [American Cord & Webbing](#)
- [Ametek SCP Inc.](#)
- [Banneker Industries](#)
- [Bryant University](#)
- [Clear Carbon and Components](#)
- [Hall Composites](#)
- [Pilgrim Screw Corporation](#)



## Clear Carbon & Components

**Address:** 108 Tupelo Street, Bristol, RI 02809  
**Tel:** (401) 254 – 5085  
**Website:** [www.clearcarbon.com](http://www.clearcarbon.com)

### Company Representative at DEFSEC Atlantic 2015

**Name:** Matthew Dunham – President  
**Tel:** (401) 254 – 5085  
**Email:** [mike@clearcarbon.com](mailto:mike@clearcarbon.com)

### Company Profile

Clear Carbon & Components, Inc. is a manufacturer of high-end composite products in Bristol, RI. We use a unique process to fabricate carbon fiber tubing in complex shapes. Clear Carbon developed a pre-preg hot press technology for rapid production of aviation quality parts. We combine and develop processes to create complex 3D structures.

### Business Objectives

To produce signature composite components for a select clientele of companies.

### Product Lines

Clear Carbon currently makes products and components that are branded and marketed by other companies. These products include composite electronics enclosures for severe environments and structural components for applications that require light weight combined with high strength and rigidity.

### Competitive Advantages

Expertise in the full range of composite manufacturing technologies allows Clear Carbon to design products with complex geometries using the processes and materials most appropriate to meet the client's requirements.



## Command Post Technologies, Inc. – Booth 804

**Address:** 1039 Champions Way, Suite 100, Suffolk, VA 23435

**Tel:** (757) 394 – 1311

**Website:** [www.commandposttech.com](http://www.commandposttech.com)

### **Company Representative at DEFSEC Atlantic 2015**

**Name:** Richard Flannery - International Business Manager

**Tel:** (757) 394 – 1311

**Email:** [rflannery@commandposttech.com](mailto:rflannery@commandposttech.com)

### **Company Profile**

Command Post Technologies, Inc. is a unique provider of innovative solutions that enhance our corporate clients' productivity and empower our Government clients with the ability to protect against all enemies: both foreign and domestic. CPT adapts its successful military experiential approach to the needs of leaders in a global business environment and provides an elite leadership curriculum that result in a world-class, leadership-altering event. We meet your needs—from cyber security network engineering to military training and corporate leadership development. Our Team provides innovative solutions for your most complex challenges.

### **Product Line(s)**

- Cyber Security and Engineering
- Test & Evaluation (T&E)
- Specialized Military and Law Enforcement Security Training
- Domestic and International Corporate, Government, and Military Leadership Development
- Modeling & Simulation (M&S)

### **Business Objective(s)**

Support corporate, government, military and law enforcement clients with the development of sustainable capabilities that meets the organizations mission and needs.

### **Quality Standard(s)**

- Regular gathering and monitoring of customer feedback
- Selection and performance monitoring of subcontractors and consultants
- Training and development for employees
- Regular audit of internal processes
- Measurable quality objectives
- Management reviews of audit results and customer feedback

### **Competitive Advantages**

Personnel empowered with significant technical defense, security, cyber, and corporate experience. Over 400 years of combined military, combat, government, and leadership experience.



## Hall Composites

**Address:** 33 Broadcommon, Road Bristol, RI 02809, USA  
**Tel:** (401) 253 – 4858  
**Fax:** (401) 253 – 2552  
**Website:** [www.hallcomposites.com](http://www.hallcomposites.com)

### Company Representative at DEFSEC Atlantic 2015

**Name:** Peter Levesque - Business Development Manager  
**Tel:** (401) 253 – 4858  
**Email:** [p.levesque@hallspars.com](mailto:p.levesque@hallspars.com)

### Company Profile

Hall Composites is a leading manufacturer of aerospace and defense composite assemblies. We have full in-house engineering and are ISO 9001 registered. Our 200,000 sf manufacturing facility in Bristol, RI boasts two autoclaves, a heated press and machine shop. We are a contract manufacturer expert in tooling, prototyping and production.

### Business Objectives

To connect with aerospace and defense companies interested in production and prototyping work in composite materials; specifically carbon fiber and epoxy.

### Product Line

- Carbon fiber components

### Quality Standard(s)

- ISO 9001

### Competitive Advantages

- Quality
- Technical Expertise
- Experience
- Autoclave curing



## Huntington Ingalls Shipbuilding – Booth 804

**Address:** P.O. Box 149, Pascagoula, MS 39568-0149 USA  
**Tel:** (228) 935-1122  
**Website:** <http://ingalls.huntingtoningalls.com>

### Company Representative at DEFSEC Atlantic 2015

**Name:** Rob Lisle - Director, Program Integration at SN3  
**Tel:** (757) 380 - 2000  
**Email:** [rob.lislie@hii-ingalls.com](mailto:rob.lislie@hii-ingalls.com)

### Company Profile

For more than 74 years, Huntington Ingalls Shipbuilding facilities have pioneered the development, production, and maintenance of technologically advanced highly capable warships (nuclear and non-nuclear) for the U.S. Navy, the U.S. Coast Guard, U.S. Marine Corps, and international and commercial customers. We provide after-market fleet support services for military ships around the globe.

### Business Objective(s)

Introduce Huntington Ingalls Shipbuilding's product line and manufacturing capabilities to the Canadian marine and defense industry

### Product Lines

- LPD Amphibious Transport Docks
- LHA Amphibious Assault Ships
- DDG 51 Destroyers
- DDG 1000 Composites
- National Security Cutters

### Quality Codes and Standard(s)

- ANSI/ASQ Q9001-2000 (ISO 9001-2000)
- NRC Rules and Regulations, 10 CFR 50 Appendix B
- ANSI/ASME NQA-1
- ANSI/ASME N45.2
- ASME Section III, NCA-4000
- ANSI/nb23
- ASME B31.1
- MIL-I-45208A

### Competitive Advantages

- Largest supplier of U.S. Navy surface combatants
- Builder of record for 30 of the 66-ship Aegis DDG 51 Class of guided missile destroyers
- Builder of record for three classes of U.S. Navy LHA / LHD Class large-deck amphibious ships and the new fleet of LPD 17 Class amphibious assault ships.
- Builder of record for the 8 ship National Security Cutter (NSC) program, a frigate class vessel which is the centerpiece of the U.S. Coast Guard fleet modernization program and the most technically advanced high endurance cutter in existence.
- Over 20 years of composite shipbuilding expertise – in the Company's premier Marine Composite Research, Development and Construction Facility in the U.S.



## **Kennebec Regional Development Authority**

**Address:** 46C First Park Drive Oakland, ME 04963  
**Tel:** (207) 859 – 9716  
**Fax:** (207) 859 – 9719  
**Website:** [www.firstpark.com](http://www.firstpark.com)

### **Company Representative at DEFSEC Atlantic 2015**

**Name:** Brad Jackson - Executive Director  
**Tel:** (207) 859 – 9716  
**Email:** [bjackson@firstpark.com](mailto:bjackson@firstpark.com)

### **Company Profile**

The KRDA is a quasi-municipal public authority created by the Maine State Legislature to promote economic development in Central Maine.

### **Business Objective(s)**

The drive investment into the Central Maine region and connect Central Maine businesses (particularly in the defense industry) to business opportunities beyond the State.

### **Services**

Provide technical services to firms expanding or locating into Central Maine functioning as a one-stop-shop. These include providing cross-border relationships (from accountancy to visas) and delivering other public and private assistance to get the deal done.

### **Competitive Advantages**

The only regional authority in the New England region that provides a platform for public-private development.



## Maine Ocean & Wind Industry Initiative – Booth 805

**Address:** 511 Congress St, Portland, ME 04074, USA

**Tel:** (207) 242 – 3521

**Website:** [www.mainewindindustry.com](http://www.mainewindindustry.com)

### Company Representative at DEFSEC Atlantic 2015

**Name:** Dana B. Eidsness, Director

**Tel:** (207) 541-7418

**Email:** [eidsness@mitc.com](mailto:eidsness@mitc.com)

**Name:** Stephen Von Vogt

**Tel:** (207) 671 - 7942

**Email:** [svonvogt@mainecompositesalliance.org](mailto:svonvogt@mainecompositesalliance.org)

### Company Profile

The Maine Ocean and Wind Industry Initiative (MOWII) represents companies' expertise within the Maine Ocean and Wind Energy supply chain, works proactively to promote the expertise of member companies, and provides solutions to local, national, and international market participants.

### Product Line(s)

MOWII provides economic impact and industry supply chain analysis for the Wind and Ocean energy fields. We act as an industry partnership facilitator aligning partnerships and identifying opportunities for member companies. Products include online industry supply databases for industry sectors.

### Business Objective(s)

Build partnership opportunities between Canadian and US firms based on complimentary capabilities.

### Competitive Advantages

As a neutral facilitator and with in-depth knowledge of specific industry capabilities, MOWII is a unique partner in helping companies identify resources and pursue opportunities in the Ocean and Wind industry sectors.

### List of ME companies attending DEFSEC Atlantic 2015

- [Kennebec Regional Development Authority](#)
- [Maine Ocean & Wind Industry Initiative](#)
- [Pole Star Maritime](#)



## **Metal Products Specialists, Inc. – Booth 804**

**Address:** 636 King's Grant Road, Virginia Beach, VA 23452 USA  
**Tel:** (757) 398 – 9214  
**Fax:** (757) 397 – 3811  
**Website:** [www.buttonlok.com](http://www.buttonlok.com)

### **Company Representative at DEFSEC Atlantic 2015**

**Name:** Michael Stevens – Director of Sales  
**Cell:** 757-353-7423  
**Email:** [mike@buttonlok.com](mailto:mike@buttonlok.com)

### **Company Profile**

Metal Products Specialists has manufactured the "Button-Lok" Staging System since 1981. The System is designed specifically for the unique applications of shipbuilding and related marine industries. Using the latest stud welding technology during installation, customers recognize "Button-Lok" as the fastest and most cost-effective staging system on the market.

### **Product Line(s)**

- Button-Lok Staging Systems
- Button-Lok Temporary Handrail Systems
- Button-Lok Fairing Tool & Plastic Fittings
- Equipment
- Button-Lok Adjustable Clamps for Riggers

### **Business Objective(s)**

- To produce the safest tools and equipment on the market. We are dedicated to rigorous testing of our products during all phases of development and production. Safety does not stop when the product leaves our door. To ensure that our customer's personnel are fully trained in use of our products, we offer on-site training and ongoing customer assistance.
- To provide our customers with tools and equipment that will greatly reduce production time and costs. We know the industry and how the work is done. Using our many years of knowledge and experience, we are constantly looking for new ways and designs to accomplish jobs that will save time and money.
- To provide the highest standards of service to our customers by doing whatever it takes to help them better achieve their goals.

### **Competitive Advantages**

Use of the Button-Lok Staging System reduces staging costs by 83%, compared to traditional staging methods, based on a study of the US Maritime Administration & US Navy. All of our tools & equipment are designed to significantly reduce labor time while increasing safety methods, based on a study of the US Maritime Administration & US Navy. All of our tools & equipment are designed to significantly reduce labor time while increasing safety.



## **NOVA Power Solutions, Inc. – Booth 804**

**Address:** 23020 Eaglewood Court, Suite 100 Sterling, VA 20166, USA  
**Tel:** (703) 657 – 0122  
**Fax:** (703) 581 – 6869  
**Website:** [www.novapower.com](http://www.novapower.com)

### **Company Representative(s) at DEFSEC Atlantic 2015**

**Name:** Kurt Worden - Business Development  
**Tel:** (619) 245 - 4550  
**Email:** [kworden@novapower.com](mailto:kworden@novapower.com)

**Name:** Louie Leitao - Business Development  
**Tel:** (703) 581 - 6855  
**Email:** [louie.leitao@novapower.com](mailto:louie.leitao@novapower.com)

### **Company Profile**

NOVA Power Solutions, Inc., has been a leading supplier of high quality power solutions to the U.S. Military since 1988. We deliver award-winning technical support, customer service, and expert knowledge to provide unsurpassed power protection to mission-critical electronics throughout the world. NOVA's customizable rack-mount rugged and ruggedized uninterruptible power supplies are designed to MIL-STD compliance and particularly suited to shipboard, tactical military and other harsh operating environments. NOVA's power conditioners, converters, distribution and battery backup solutions provide our customers a wide-range of power protection and backup alternatives. NOVA Power Solutions is a certified woman-owned, small business. [www.novapower.com](http://www.novapower.com)

### **Business Objective(s)**

- Expand brand awareness
- Identify Canadian partners
- Identify Canadian customers

### **Product Lines**

- Rugged and ruggedized power protection
- Conversion
- Conditioning
- Back-up and distribution solutions

### **Quality Standard(s)**

ISO9001-2010 manufacturing facilities

### **Competitive Advantages**

- Custom engineered solutions to solve the toughest power problems
- Committed customer care and service

## Pilgrim Screw Corporation

**Address:** 120 Sprague Street, Providence, RI 02907  
**Tel:** (401) 274 – 4090      **Fax:** (401) 861 – 9890  
**Website:** [www.pilgrimscrew.org](http://www.pilgrimscrew.org)



### Company Representative at DEFSEC Atlantic 2015

**Name:** Geoff Grove – President  
**Tel:** (401) 274 – 4090 ext. 323  
**Email:** [geoffgrove@pilgrimscrew.com](mailto:geoffgrove@pilgrimscrew.com)

### Company Profile

Pilgrim Screw is one of the world's leading producers of screws, bolts, and specialty fasteners. Privately owned by the Grove family, the company operates from its world-class facilities in Rhode Island and Arizona, and consistently provides the finest product quality and customer service in the industry.

Pilgrim Screw has been in the fastener business for over 80 years. We pride ourselves on this – knowing we have survived in a time where many great businesses have not been as successful. We attribute our success to many things; our innovation, our constant investment in our equipment and our people, our involvement with industry associations (NASC, AIA, SAE, DLA) our knowledge of the marketplace, and most importantly our strong focus on our customers' needs.

### Business Objectives

We specialize in externally threaded fasteners and clevis pins. Pilgrim seeks to work with OEM's in the Aerospace and Defense sectors to develop new products and qualify as a source on company standards and specials. Our primary channel to market is through distribution.

### Product Lines

- Screws
- Bolts
- Clevis Pins
- Panel fasteners
- Short Run Specials
- Pi-Lok
- PI^2
- Pilgrim Hex Lobe Series
- Pilgrim Screw Tapping Series
- Pi-Lok Series

### Quality Standard(s)

**AS9100C, ISO9001:2008, ITAR** registered; **JCP** certified; **QSLM** certified; and **DFARS** compliant. Company specific approved processors, product traceability back to the mill, and full product certifications are the norm for Pilgrim. You can trust your tightest tolerances to Pilgrim.

### Competitive Advantages

Pilgrim Screw has **two manufacturing locations** – Providence, Rhode Island and Chandler, Arizona. The Providence manufacturing facility specializes in *cold heading* and *thread rolling*. It is especially suited to the production of externally threaded screws and clevis pins. JJJ Fastener Drilling Company – an affiliate that specializes in *lockwire hole drilling* – is located inside the Providence factory. The Chandler manufacturing facility specializes in *hot forging*, *centerless grinding*, and *thread rolling*. It is especially suited to the manufacture of screws and bolts in small quantities in materials including **titanium**, A-286, Inconel™, and other super alloys, as well as stainless steel, alloy steel, aluminum, and naval brass.



## **Pole Star Maritime – Booth 805**

**Address:** 348 Barley Neck Road, Woolwich, ME 04579  
**Tel:** 207-371-1602  
**Fax:** (800) 664-7659  
**Website:** [www.psmaritime.com](http://www.psmaritime.com)

### **Company Representative(s) at DEFSEC Atlantic 2014**

**Name:** Steve Hadik  
**Tel:** (207) 371-1602  
**Email:** [shadik@psmaritime.com](mailto:shadik@psmaritime.com)

### **Company Profile**

Pole Star Maritime are specialists in architectural outfitting to marine/offshore ships and platforms. *Pole Star is also opening an office in Halifax, NS to allow the company to be more accessible and useful to Canadian Companies.*

### **Product Line(s)**

- Fabrication and Distribution of thermal/acoustic and fire rated insulation made by Speciality Products and Insulation (SPI) in Pennsylvania, Louisiana and Washington State.
- Acoustical/thermal floating floors made by SIKA USA
- Shipboard furniture and architectural engineering offered by Gabadi S.L. of Spain
- Interior Cabin systems of acoustic and honeycomb panels, ceilings, doors and toilet modules made by Isonell of Spain (daughter company to Gabadi S.L.)
- Resilient isolation mounting systems for marine propulsion, auxiliary equipment and stationary structures by VCE techneik of The Netherlands
- Blast/fire protection wall systems and heavy duty closures for Marine Offshore oil/gas/wind by Van Dam B.V of Holland
- Hard wall panels meeting IMO and U.S. Coast Guard Fire Rating Requirements by LamKor Corp, TX
- Vinyl flooring and finishes fulfilling the requirements of the IMO and made by Gerflor, France
- Ship windows, glass and frame construction, designed, produced and installed to all major international and national authorities by C.C. Jensen in Denmark

### **Business Objective(s)**

To make strong contacts with the Canadian Government and also shipbuilders, naval architects and engineers.

### **Quality Standard(s)**

USCG (IMO and Domestic) Lloyds, DetNorsk Veritas, Bureau Veritas, MilSpec

### **Competitive Advantages**

The company offers a tremendous working knowledge of the industry, regulatory and technical areas, achieved by being active in the marine industry for over 37 years.



## Prevailance, Inc. – Booth 804

**Address:** 4768 Euclid Road, Suite 103, Virginia Beach, VA 23462 USA  
**Tel:** (757) 309 – 4572  
**Fax:** (757) 309 – 4574  
**Website:** [www.prevailance.com](http://www.prevailance.com)

### Company Representatives at DEFSEC Atlantic 2015

<b>Name:</b> Larry Slade - COO	<b>Name:</b> Vanessa Christie - VP Strategic Dev.
<b>Tel:</b> (757) 309 – 4572	<b>Tel:</b> (757) 309 – 4572
<b>Email:</b> <a href="mailto:larry.slade@prevailance.com">larry.slade@prevailance.com</a>	<b>Email:</b> <a href="mailto:vanessa.christie@prevailance.com">vanessa.christie@prevailance.com</a>

### Company Profile

Prevailance, Inc. currently provides high-value services and technologies to the U.S. Department of Defense and NATO as each address tomorrow's challenges. Our current portfolio includes high intensity training, intelligence support, test and evaluation, cyber security analysis, logistics management, doctrine development and more. We are dedicated to bringing our customers the services and products they need to succeed in a fiscally austere environment.

Prevailance also has an aerospace division dedicated to flight safety training. We provide Upset Recovery and Unusual Attitude Training, Spin Training and Aerobatics Training in diverse aircraft, including the Extra 330LX.

### Product Lines

- Defense & Training Services
- Advanced Flight Training
- Various Technologies associated with Force Protection & Cyber Security

### Business Objective(s)

To partner with Canadian governmental agencies and commercial entities to provide real solutions to current and future challenges.

### Competitive Advantages

**Quality & Value** – Prevailance is known for providing focused analysis, operational relevance and a dynamic team. We establish quantifiable milestones, harness innovation and leverage the individual experience of each team member in order to achieve mission success. We are output driven with each solution tailored to meet our customers' needs. We have a methodical process that delivers consistent products and we have a proven record of customer satisfaction with cost, schedule and performance.



## **Rockwell Collins Canada, Inc.**

**Address:** 30 Edgewater Street, Suite 104  
**Tel:** (613) 595-2200  
**Fax:** (613) 595-2280  
**Website:** [www.rockwellcollins.com](http://www.rockwellcollins.com)

**U.S. Address:** 400 Collins Road N.E., Cedar Rapids, IA 52498, USA  
**Tel:** (319) 295-1000  
**Website:** [www.rockwellcollins.com](http://www.rockwellcollins.com)

### **Company Representative at DEFSEC Atlantic 2015**

**Name:** Johnathon (Lee) Obst – Managing Director  
**Tel:** (319) 295 – 1000  
**Email:** [jjcobst@rockwellcollins.com](mailto:jjcobst@rockwellcollins.com)

### **Company Profile**

Rockwell Collins is a pioneer in the development and deployment of innovative avionics, electronics, communications, simulation and training solutions delivered by 20,000 employees and a world-wide service and support network.

Rockwell Collins continues to demonstrate its commitment to provide more products and readily available services for its growing base of commercial and military customers in Canada. The company is now stepping up its capabilities to provide systems, integration and complete communications solutions for the Royal Canadian Navy and Canadian customers.

Rockwell Collins exhibits their commitment to Canada by leading the development and deployment of the company's new Wide Band HF communication system as well as its wireless ad-hoc networking technologies - both of which are for use in Canada and global export.

### **Product Line(s)**

- Integrated systems for mobile platforms
- Communication
- Navigation
- Situational awareness
- Flight control
- Cabin management
- Information management
- Simulation

### **Quality Standard(s)**

- ISO 9001 Certified since 2001



## **SimIS, Inc. – Booth 804**

**Address:** 200 High Street, Suite 305, Portsmouth, VA. 23704  
**Tel:** (757) 399 – 4502      **Fax:** (888) 252 – 6865  
**Website:** [www.simisinc.com](http://www.simisinc.com)

### **Company Representative(s) at DEFSEC Atlantic 2015**

**Name:** Johnny Garcia – CEO  
**Tel:** (757) 399 – 4502  
**Email:** [johnny.garcia@simisinc.com](mailto:johnny.garcia@simisinc.com)

### **Company Profile**

SimIS Inc. is a veteran-owned small business (VOSB), 8(a) Information Technology Services Corporation. Established in 2007, SimIS has experienced recent exponential growth by developing innovative approaches and solutions in three primary sectors: Modeling & Simulation, Information Security and Software Systems. Led and managed by industry professionals with career experience, determination, and balanced business acumen, SimIS has developed a customer-centric culture based on the entrepreneurial heart of its founder, employees and the communities they serve. Our government and commercial customers benefit from the SimIS commitment to strategic partnerships with key players in industry and academia.

### **Product Line(s)**

- AIMS CPR and Intubation Trainer
- RiverScout
- Autonomous Targeting System
- Modeling and Simulation Services

### **SimIS Business Objective Include:**

- Modeling and Simulation (M&S): Identify Defense firms and organizations that that can leverage state of the art M&S solutions;
- Automated Intelligent Mentoring System (AIMS): Identify medical/healthcare and industrial training activities and distributors that can benefit from these technologies;
- Autonomous Vehicle M&S Architectures: target organizations, companies and trade groups involved in applications for test and evaluation and virtual testing of autonomous systems equipment/sensor integration.

### **Quality Standard(s)**

Team SimIS consistently delivers high-quality products and services is based on and documented in our Quality Management System (QMS). Our Quality Assurance Manager (QAM) delivers timely, quality services through the use of international, ISO and industry standards and best practices for meeting performance standards. Team SimIS emphasizes consistent, repeatable processes by adhering to established Quality Assurance Metrics. Our approach centers on providing an experienced, technically qualified staff, and includes the involvement of senior and middle management and every SimIS employee.

### **Competitive Advantages**

SimIS' competitive value is its small agile makeup of professional, experienced and highly trained staff in the areas of M&S, medical simulation, autonomous vehicles and Cyber support.

# Telephonics Corporation

**Address:** 815 Broad Hollow Road  
**Tel:** (631) 755 – 7000 **Fax:** (631) 755 – 7200  
**Website:** [www.telephonics.com](http://www.telephonics.com)



## Company Representative at DEFSEC Atlantic 2015

**Name:** Joe Pipczynski – Vice President, **Tel:** (613) 755 – 7050, **Email:** [pipczynski@telephonics.com](mailto:pipczynski@telephonics.com)

## Company Profile

Since its founding in 1933, Telephonics has evolved from a manufacturer of audio headsets to an advanced-technology leader, widely recognized for highly sophisticated surveillance, communications, analysis and integration solutions. Telephonics' systems are deployed across a wide range of land, sea and air applications, providing our aerospace, defense and commercial customers with a distinct tactical advantage while helping to ensure the safety and security of military personnel and civilians worldwide. We continue to expand our business globally, including a joint venture, Mahindra Telephonics Integrated Systems, with Mahindra Defense Systems in India. **Established presence in Canada on multiple programs with a deep understanding of the market and value of local partnerships.**

## Business Objectives

Telephonics serves commercial and defense markets around the globe with high-performance, cost-effective communications, surveillance, analysis and integration solutions, providing multi-functional capabilities for a broad operational spectrum, including maritime, littoral and overland environments. Our communications and surveillance systems have a “common core” design that enables installation flexibility on a variety of rotary- and fixed-wing aircraft, ground vehicles and shipborne platforms. System architecture supports critical capabilities needed for a wide-range of customer operations.

## Quality Standard(s)

AS 9100, ISO 9001 and CMMI Level 3 certifications

## Product Line(s)

<u>Radar systems:</u> -RDR-1600 Search, Rescue and Weather Avoidance Radar -RDR-1700 Family of Search, Surveillance, Tracking, Imaging and Weather Avoidance Radar Systems -APS-143 Family of Maritime Surveillance, Imaging and Tracking Radar Systems	<u>Identification Friend or Foe (IFF):</u> -AN/UPX-40 Interrogator -AN/UPX-43, 44 Interrogators -Passive Detection & Reporting System (PDRS) -Small Lightweight Transponder (SLT)	<u>Communications:</u> -NetCom -Trulink Wireless Intercommunications System
	<u>Avionics Upgrades:</u> -Fixed- and rotary-wing aircraft modifications and upgrades	<u>Homeland Security</u> -RaVEN-M -RaVEN-P -ARSS -Integrated Surveillance Systems

## Competitive Advantages

- Technology driven company with over 650 educated engineers
- An established, experienced partner in communications and surveillance systems for over 80 years
- Close partnership with customers throughout the product lifecycle
- Nimble, responsive teams that meet the needs of the customer

## Triman Industries, Inc.

**Address:** 1042 Industrial Drive, West Berlin, NJ 08091  
**Tel:** (856) 767 – 7945      **Fax:** (856) 767 – 3860  
**Website:** [www.trimanindustries.com](http://www.trimanindustries.com)

*Triman*  
INDUSTRIES

### Company Representative(s) at DEFSEC Atlantic 2015

**Name:** Haley Schmidt – Dir. Strategic Marketing  
**Tel:** (856) 767 – 7945 ext. 306  
**Email:** [haley@trimanindustries.com](mailto:haley@trimanindustries.com)

**Name:** Marc Thompson - Trade Compliance Officer  
**Tel:** (856) 767 – 7945 ext. 302  
**Email:** [marc@trimanindustries.com](mailto:marc@trimanindustries.com)

### Company Profile

Triman is a full service value added supplier and worldwide provider of Military, Aerospace, Land and Marine components with distribution to the United States Armed Forces, all Military Agencies, Defense Contractors and Sub-Contractors as well as to International Defense and Aerospace companies, Foreign Armed Forces, Ministries of Defense and Aftermarket Aerospace. Triman has mastered the business of partnering with suppliers and customers forming the critical link in the supply chain between product and user. Our long standing track record and reputation has enabled the establishment of strategic partnerships for successful business relationships with Defense Contractors and Sub-Contractors in both Production and Aftermarket Sales. [PRODUCT LINES.](#)

- 20,000-sf Facility
- Represent & Support OEM Product Lines to Direct
- Government & Aftermarket Sales
- Over 25,000 Parts in Inventory
- Export Management & Foreign Military Sales
- World Class Inspection & Special Requirement Packaging Capabilities
- SAR Administration
- Resident Government QARs on site
- Preferred Supplier for Lockheed Martin and Boeing Defense
- Two Separate Divisions for Direct Government and Aftermarket Sales

### Business Objective(s)

Profitable growth through partnerships and aftermarket/international expansion

### Quality Standard(s)

- ISO 9001:2008 Standard - Certificate Number: 110243.01
- AS9100C Aerospace Standard - Certificate Number: 130243.01
- ASA-100 and FAA Advisory Circular 00-56A – Certificate Number: 79451013-1
- MIL-I-45208A Military Inspection System Requirements
- MIL-Q-9858A Military Quality Program Requirements

### Competitive Advantages

World Class Customer Service and Expert Technical Assistance, in-house inspection, testing capabilities, customized packaging, freight /logistics, inventory management, stocked inventory, real-time access to view, access to capabilities through ILS and Exostar.



## **U.S. COMMERCIAL SERVICE – BOOTH 806**

### **Embassy of the United States of America**

**Address:** 490 Sussex Dr, Ottawa, ON K1N 1G8

**Tel:** (613) 688-5335

**Website:** <http://www.export.gov/canada>

### **Representative(s) at DEFSEC Atlantic 2015**

Luz E. Betancur

Aerospace, Security & Marine Defense Specialist

Tel: (613) 688 - 5411

Cell: (613) 293 - 0622

Email: [Luz.Betancur@trade.gov](mailto:Luz.Betancur@trade.gov)

Lucy Cicero Latka

Government Procurement Specialist

Tel: (613) 688 - 5219

Cell: (613) 791 - 0481

Email: [Lucy.Latka@trade.gov](mailto:Lucy.Latka@trade.gov)

### **Organization Description**

The U.S. Commercial Service assists Canadian firms do business with American exporters of goods and services interested in selling to Canada! The U.S. Commercial Service at the United States Embassy in Canada is part of a worldwide network with a presence in more than 100 cities in the United States and in more than 75 countries around the world.

Our mission is to promote business between the Canadian and United States business communities. We help Canadian businesses import or become agents or distributors of U.S. made goods and/or services. The U.S. Commercial Service offers customized solutions to help U.S. exporters, particularly small and medium sized businesses, successfully expand exports to new markets. Our global network of trade specialists will work one-on-one with you through every step of the exporting process, helping you to:

- Target the best markets with our world-class research
- Promote your products and services to qualified buyers
- Meet the best distributors and agents for your products and services
- Overcome potential challenges or trade barriers via our Advocacy program
- Gain access to the full range of U.S. government trade promotion agencies and their services, including export training and potential trade financing sources

To learn more about the services offered by the U.S. Commercial Service office in Canada visit:

[www.export.gov/canada](http://www.export.gov/canada) or [www.buyusa.gov/canada](http://www.buyusa.gov/canada)

# VANDEVENTER BLACK LLP

## Vandeventer Black LLP. – Booth 804

**Address:** 101 West Main Street, 500 World Trade Center, Norfolk VA, 23510  
**Tel:** (757) 446 – 8600  
**Fax:** (757) 446 – 8670  
**Website:** [www.vanblk.com](http://www.vanblk.com)

### Company Representative(s) at DEFSEC Atlantic 2015

**Name:** Katharina Brekke-Powers - Attorney  
**Tel:** (757) 446 – 8663  
**Email:** [kbpowers@vanblk.com](mailto:kbpowers@vanblk.com)

**Name:** Ed Powers - Attorney  
**Tel:** (757) 446 – 8680  
**Email:** [epowers@vanblk.com](mailto:epowers@vanblk.com)

### Company Profile

Vandeventer Black LLP is a full-service international business law firm established in 1883. We focus on responsiveness and results while providing internationally recognized services across a wide variety of legal sectors. Headquartered in Norfolk, Virginia, we employ more than 60 accomplished attorneys from five offices located in North Carolina and Germany in addition to Virginia.

At Vandeventer Black, you will know that you are important. Our size and collective experience allow us to offer you the best legal advice available with the personal attention and value you might expect from a much smaller firm.

We take an integrative approach to client services. Vandeventer Black is an AV® rated business law firm that represents clients across a broad spectrum of industries. Our attorneys include qualified arbitrators and mediators for the American Arbitration Association, architects, and mechanical, chemical and civil engineers. Others hold MBAs or other advanced degrees in their areas of practice and are recognized by their peers as being among the best in the legal profession.

When you sit down with us, we will bring the highest level of legal talent to the table. Our expertise spans many disciplines, maritime, export compliance, government contracts, commercial transactions, tax, bankruptcy and collections, creditors' rights, criminal defense, director and officer liability, eminent domain and land use, environmental, ERISA, intellectual property, immigration, labor and employment, professional liability, regulatory compliance, trust and estate planning, and workers' compensation. Vandeventer Black routinely represents clients in administrative proceedings, alternative dispute resolution, litigation, and appeals.

When you choose to place your trust in our team, we'll bring the legal resources and specialized knowledge that you need. As our client you'll get the benefit of our legal expertise, our experienced insight, and our commitment to serve you, our client. Put our history and team on your side!



## State of Virginia – Booth 804

**Address:** 901 E. Byrd St, 19W, Richmond, Virginia 23219, USA  
**Tel:** (804) 545 – 5600  
**Fax:** (804) 545 – 5751  
**Website:** <http://www.exportvirginia.org>

### **Company Representative at DEFSEC Atlantic 2015**

**Name:** Jordan Watkins - International Trade Manager  
**Tel:** (757) 314-2129  
**Email:** [JAWatkins@YesVirginia.org](mailto:JAWatkins@YesVirginia.org)

### **Company Profile**

Virginia Economic Development Partnership (VEDP) promotes international trade for companies throughout Virginia.

Our mission is to increase the number of Virginia companies selling overseas and their volume of international business, year after year. We assist both new and experienced exporters enter new international markets.

We identify potential new markets, develop market entry strategies and locate possible distributors and representatives for products or services—all at little to no cost.

Virginia businesses interested in increasing international sales and growing market share can benefit from our export development programs, publications, resources, and market research.

### **List of VA companies attending DEFSEC Atlantic 2015**

- [Aeroprobe Corporation](#)
- [Command Post Technologies](#)
- [Huntington Ingalls Industries](#)
- [Buttonlok](#)
- [NOVA Power Solutions](#)
- [Prevailance Inc.](#)
- [SimIS Inc.](#)
- [Vandeventer Black, LLC](#)
- [Virginia Economic Development Partnership](#)